



Quarterly Market Report

2024 Quarter 1

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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

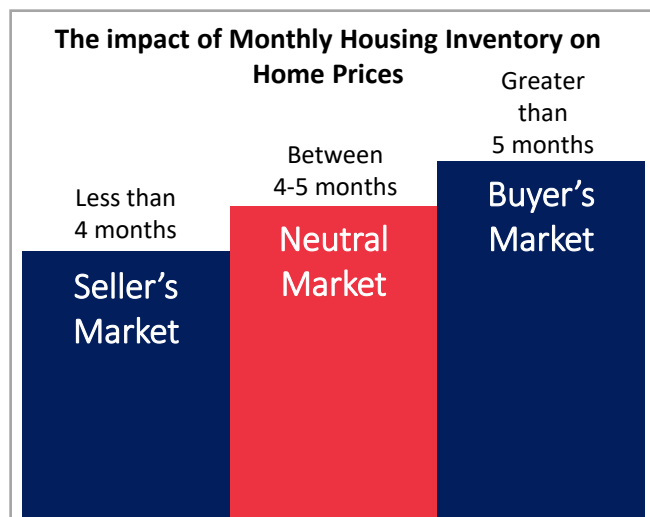
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

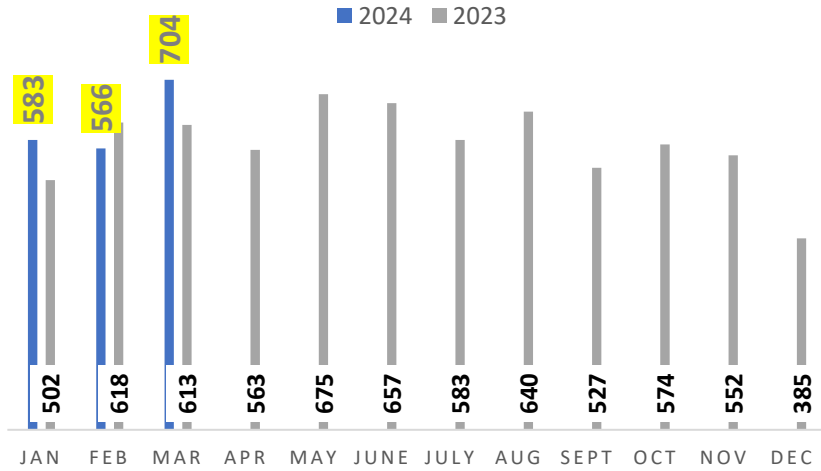
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

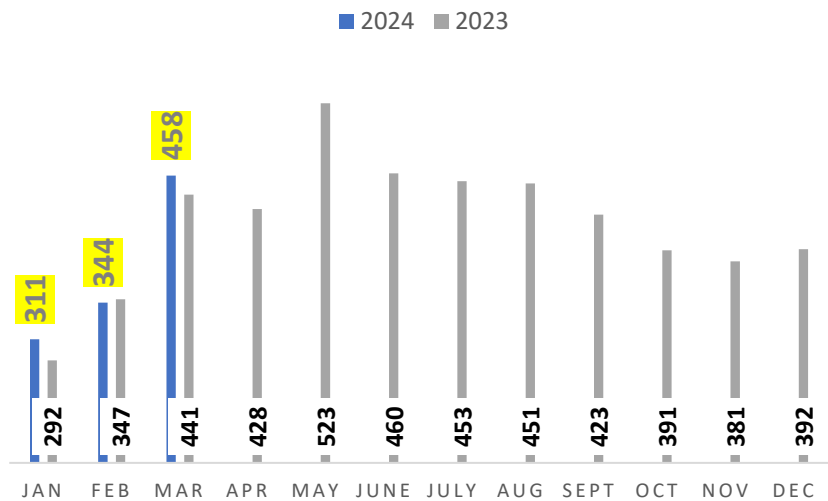


In March 2024 there were 704 new Residential listings in Acadiana. That is an **increase** of 13% from new listings in March of 2023 and an **increase** of 20% from new listings in February 2024. Total for 2024 YTD is 1,853 versus 1,733 in 2023 which is a 6% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

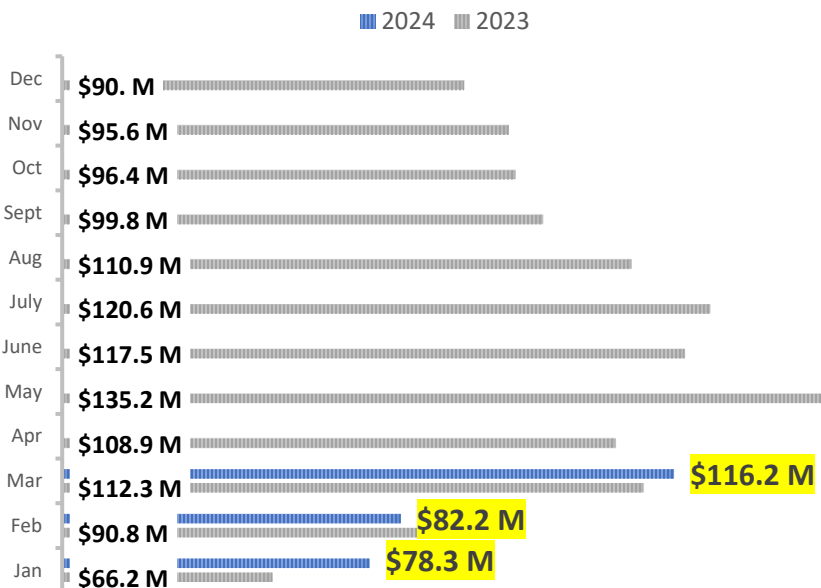
Acadiana Closed Sales

In March 2024 there were 458 total Residential sales in Acadiana. That is an **increase** of 4% from units sold in March of 2023, and an **increase** of 25% from units sold in February 2024. Total for 2024 YTD is 1,113 versus 1,080 in 2023 which is a 3% **increase**. Average days on market in the month of March across Acadiana was 72.



Acadiana Dollar Volume

In March 2024, the total Residential closed volume was \$116,216,207 across Acadiana. That is a 3% **increase** from March 2023, and an **increase** of 29% from February 2024. Total for 2024 YTD is \$276,664,783 versus \$269,332,473 in 2023 which is a 3% **increase**. Average Sales Price in March across Acadiana was \$253,747.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	5	5	3.0
\$20,000-\$29,999	8	5	1.9
\$30,000-\$39,999	16	12	2.3
\$40,000-\$49,999	9	18	6.0
\$50,000-\$59,999	19	25	3.9
\$60,000-\$69,999	15	23	4.6
\$70,000-\$79,999	21	32	4.6
\$80,000-\$89,999	13	32	7.4
\$90,000-\$99,999	22	23	3.1
\$100,000-\$109,999	15	30	6.0
\$110,000-\$119,999	25	41	4.9
\$120,000-\$129,999	23	43	5.6
\$130,000-\$139,999	35	31	2.7
\$140,000-\$149,999	32	26	2.4
\$150,000-\$159,999	29	37	3.8
\$160,000-\$169,999	19	40	6.3
\$170,000-\$179,999	30	36	3.6
\$180,000-\$189,999	45	56	3.7
\$190,000-\$199,999	31	48	4.6
\$200,000-\$219,999	97	95	2.9
\$220,000-\$239,999	124	207	5.0
\$240,000-\$259,999	113	170	4.5
\$260,000-\$279,999	82	124	4.5
\$280,000-\$299,999	51	94	5.5
\$300,000-\$349,999	64	157	7.4
\$350,000-\$399,999	55	99	5.4
\$400,000-\$449,999	33	53	4.8
\$450,000-\$499,999	19	55	8.7
\$500,000-\$549,999	18	27	4.5
\$550,000-\$599,999	10	38	11.4
\$600,000-\$699,999	8	27	10.1
\$700,000-\$799,999	9	31	10.3
\$800,000-\$899,999	3	19	19.0
\$900,000-\$999,999	3	20	20.0
\$1,000,000 & over	12	49	12.3
1113	1828	4.9	

\$0 - \$149,999:

23% of all sales reported in this range

19% of all active listings

258 total sales vs 346 actives

4.02 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

50% of all active listings

621 total sales vs 907 actives

4.38 - month supply of inventory

\$300,000 and above:

21% of all sales reported in this range

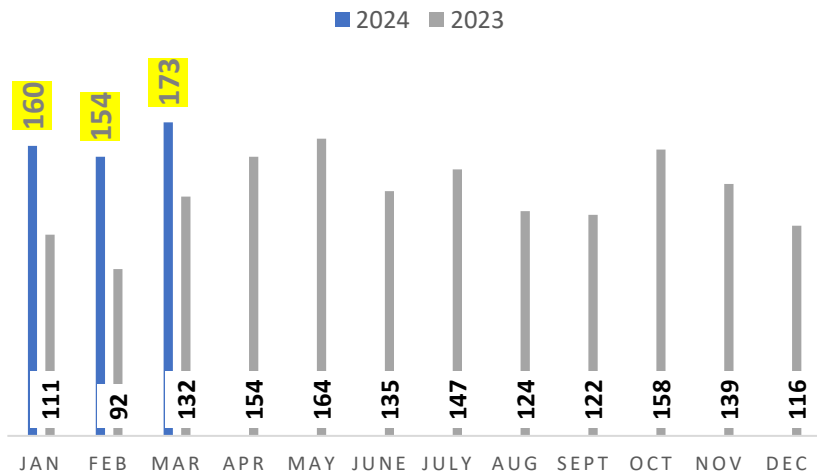
31% of all active listings

234 total sales vs 575 actives

7.73 - month supply of inventory



Acadiana New Construction New Listings

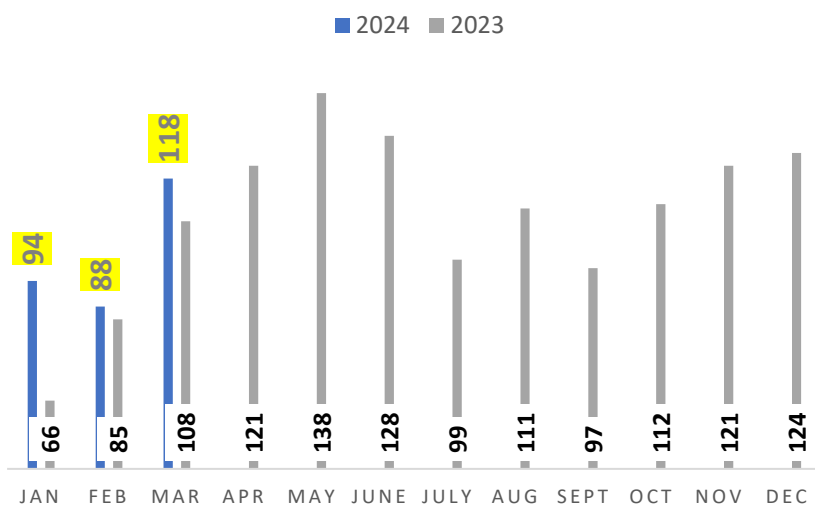


In March 2024 there were 173 new construction listings in Acadiana. That is an **increase** of 24% from new listings in March 2023, and an **increase** of 11% from new listings in February 2024. Total for 2024 YTD is 487 versus 335 in 2023 which is a 31% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

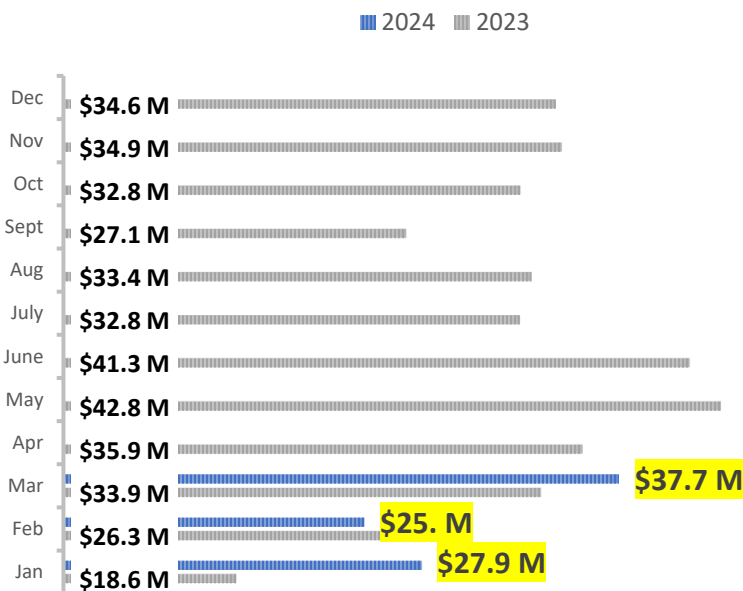
Acadiana New Construction Closed Sales

In March 2024 there were 118 total new construction sales in Acadiana. That is an **increase** of 8% from units sold in March of 2023, and an **increase** of 25% from units sold in February 2024. Total for 2024 YTD is 300 versus 259 in 2023 which is a 14% **increase**. Average days on market in the month of March for new construction across Acadiana was 105.



Acadiana New Construction Dollar Volume

In March 2024, the total new construction closed volume was \$37,744,130 across Acadiana. That is a 10% **increase** from March 2023, and an **increase** of 34% from February 2024. Total for 2024 YTD is \$90,662,422 versus \$78,837,047 in 2023 which is a 13% **increase**. Average Sales Price in March for new construction across Acadiana was \$294,441.



Acadiana New Construction Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	2	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	3	9.0
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	7	12	5.1
\$190,000-\$199,999	1	8	24.0
\$200,000-\$219,999	31	31	3.0
\$220,000-\$239,999	64	125	5.9
\$240,000-\$259,999	60	120	6.0
\$260,000-\$279,999	41	61	4.5
\$280,000-\$299,999	21	49	7.0
\$300,000-\$349,999	21	71	10.1
\$350,000-\$399,999	21	38	5.4
\$400,000-\$449,999	8	22	8.3
\$450,000-\$499,999	6	16	8.0
\$500,000-\$549,999	5	9	5.4
\$550,000-\$599,999	4	13	9.8
\$600,000-\$699,999	3	10	10.0
\$700,000-\$799,999	2	9	13.5
\$800,000-\$899,999	0	6	***
\$900,000-\$999,999	1	4	12.0
\$1,000,000 & over	2	9	13.5
	300	619	6.2

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 2 actives

0 - month supply of inventory

\$150,000 - \$299,999:

76% of all sales reported in this range

66% of all active listings

227 total sales vs 410 actives

5.42 - month supply of inventory

\$300,000 and above:

24% of all sales reported in this range

33% of all active listings

73 total sales vs 207 actives

8.51 - month supply of inventory



	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1733	1853	7%
Closed Sales	1080	1113	3%
Days on Market	70	78	11%
Average Sales Price	\$246,598	\$249,516	1%

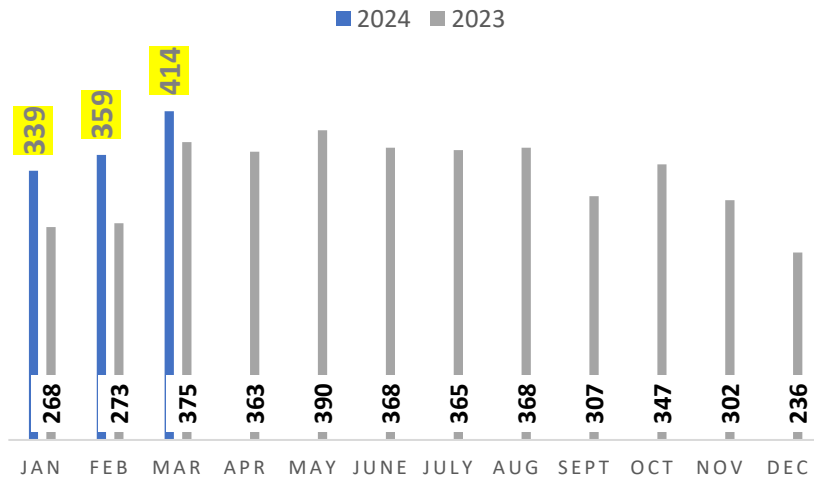
Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	335	487	45%
Closed Sales	259	300	16%
Days on Market	112	107	-4%
Average Sales Price	\$301,914	\$291,851	-3%

Lafayette Parish



Lafayette New Listings

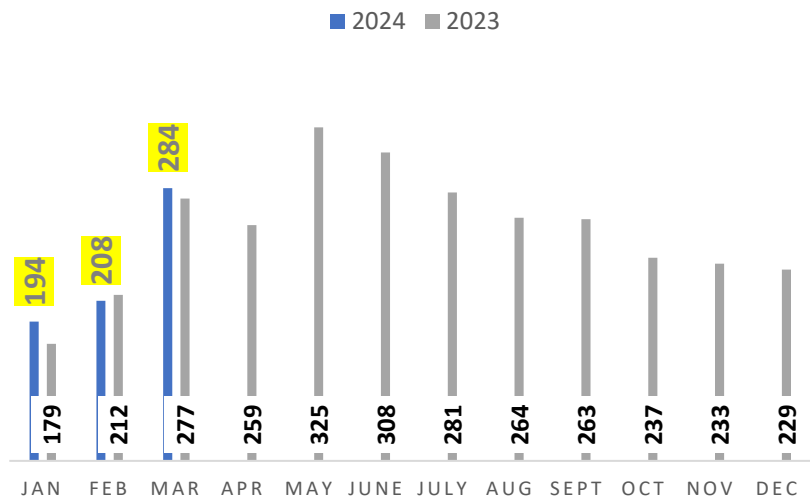


In March 2024 there were 414 new Residential listings in in Lafayette Parish. That is in **increase** of 9% from new listings in March 2023 and an **increase** of 13% from new listings in February 2024. Total for 2024 YTD is 1,112 versus 916 in 2023 which is an 18% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

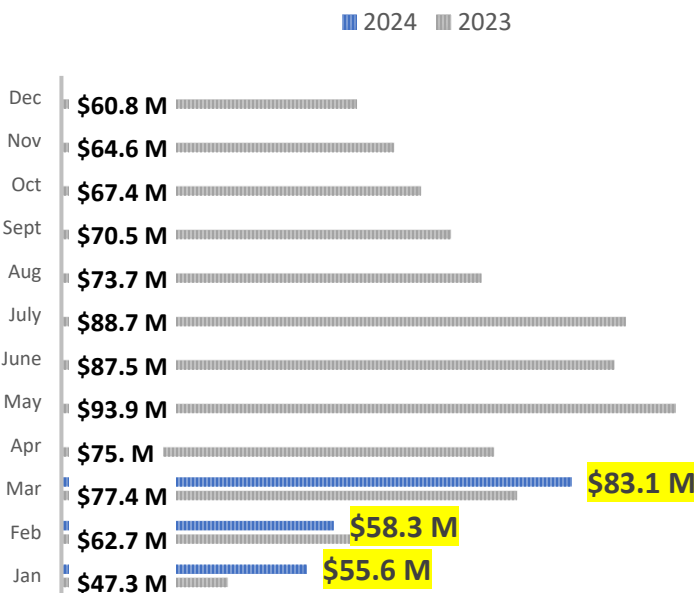
Lafayette Closed Sales

In March 2024 there were 284 total Residential sales in Lafayette Parish. That is an **increase** of 2% from units sold in March of 2023, and an **increase** of 27% from units sold in February 2024. Total for 2024 YTD is 686 versus 668 in 2023 which is a 3% **increase**. Average days on market in the month of March in Lafayette Parish was 68.



Lafayette Dollar Volume

In March 2024, the total Residential closed volume was \$83,109,176 in Lafayette Parish. That is a 7% **increase** from March 2023, and an **increase** of 30% from February 2024. Total for 2024 YTD is \$197,018,679 versus \$187,410,519 in 2023 which is a 5% **increase**. Average Sales Price in March in Lafayette Parish was \$292,637.



Lafayette Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	2	***
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	2	2	3.0
\$50,000-\$59,999	3	4	4.0
\$60,000-\$69,999	3	2	2.0
\$70,000-\$79,999	10	4	1.2
\$80,000-\$89,999	4	8	6.0
\$90,000-\$99,999	9	6	2.0
\$100,000-\$109,999	11	12	3.3
\$110,000-\$119,999	7	11	4.7
\$120,000-\$129,999	8	9	3.4
\$130,000-\$139,999	17	11	1.9
\$140,000-\$149,999	14	5	1.1
\$150,000-\$159,999	11	8	2.2
\$160,000-\$169,999	10	11	3.3
\$170,000-\$179,999	13	12	2.8
\$180,000-\$189,999	31	21	2.0
\$190,000-\$199,999	19	22	3.5
\$200,000-\$219,999	57	54	2.8
\$220,000-\$239,999	77	102	4.0
\$240,000-\$259,999	77	125	4.9
\$260,000-\$279,999	64	102	4.8
\$280,000-\$299,999	40	67	5.0
\$300,000-\$349,999	46	118	7.7
\$350,000-\$399,999	48	70	4.4
\$400,000-\$449,999	30	39	3.9
\$450,000-\$499,999	18	38	6.3
\$500,000-\$549,999	13	19	4.4
\$550,000-\$599,999	9	25	8.3
\$600,000-\$699,999	8	21	7.9
\$700,000-\$799,999	8	21	7.9
\$800,000-\$899,999	3	16	16.0
\$900,000-\$999,999	3	14	14.0
\$1,000,000-\$1,499,999	9	23	7.7
\$1,500,000-\$1,999,999	0	6	***
\$2,000,000 & over	1	8	24.0
	686	1019	4.5

\$0 - \$149,999:

13% of all sales reported in this range

6% of all active listings

91 total sales vs 77 actives

2.54 - month supply of inventory

\$150,000 - \$299,999:

58% of all sales reported in this range

51% of all active listings

399 total sales vs 524 actives

3.94 - month supply of inventory

\$300,000 and above:

28% of all sales reported in this range

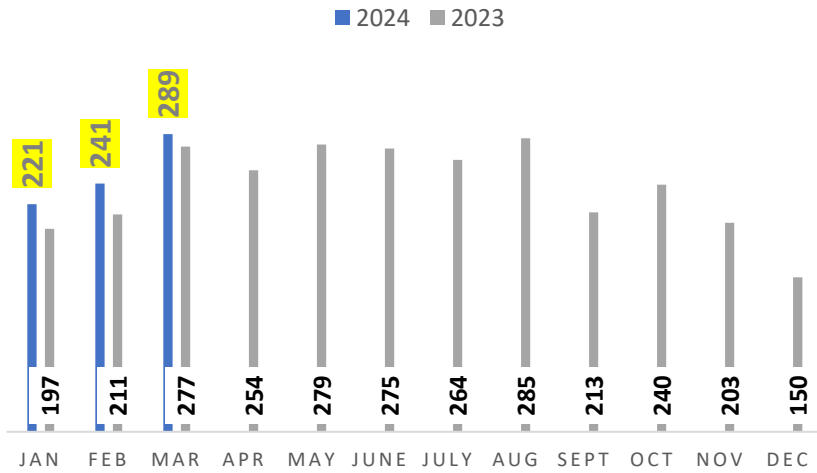
40% of all active listings

195 total sales vs 404 actives

6.22 - month supply of inventory



Lafayette Resale Homes New Listings

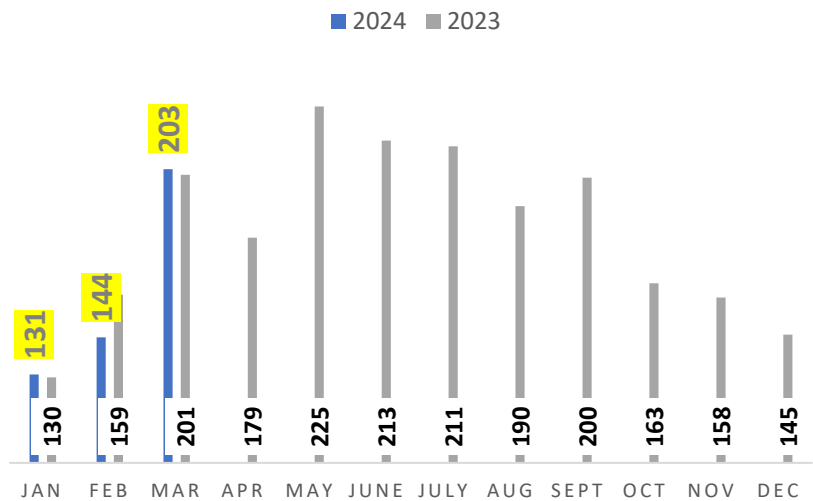


In March 2024 there were 289 Residential resale new listings in Lafayette Parish. That is an **increase** of 4% from resale new listings in March of 2023 and an **increase** of 17% from resale new listings in February 2024. Total for 2024 YTD is 751 versus 685 in 2023 which is a 9% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

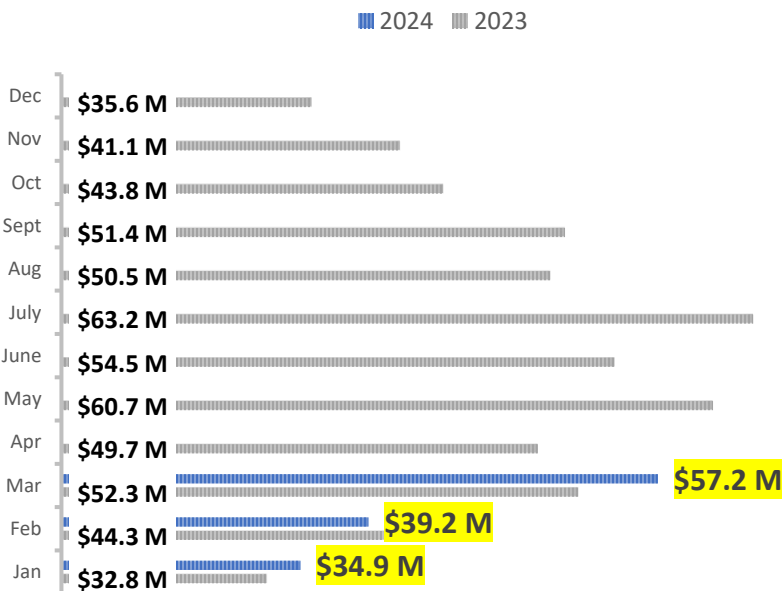
Lafayette Resale Homes Closed Sales

In March 2024 there were 203 total Residential resales in Lafayette Parish. That is an **increase** of 1% from resale units sold in March of 2023, and an **increase** of 29% from resale units sold in February 2024. Total for 2024 YTD is 478 versus 490 in 2023 which is a 2% **decrease**. Average days on market in the month of March for resales in Lafayette Parish was 56.



Lafayette Resale Homes Dollar Volume

In March 2024, the total Residential resale closed volume for resales was \$57,233,835 in Lafayette Parish. That is a 9% **increase** from February 2023, but an **increase** of 32% from February 2024. Total for 2024 YTD is \$131,311,555 versus \$129,413,627 in 2023 which is a 1% **increase**. Average Sales Price in March for resales in Lafayette Parish was \$281,940.



Lafayette Parish Resale Homes Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	2	***
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	2	2	3.0
\$50,000-\$59,999	3	4	4.0
\$60,000-\$69,999	3	2	2.0
\$70,000-\$79,999	10	4	1.2
\$80,000-\$89,999	4	8	6.0
\$90,000-\$99,999	9	6	2.0
\$100,000-\$109,999	11	12	3.3
\$110,000-\$119,999	7	11	4.7
\$120,000-\$129,999	8	9	3.4
\$130,000-\$139,999	17	11	1.9
\$140,000-\$149,999	14	5	1.1
\$150,000-\$159,999	11	8	2.2
\$160,000-\$169,999	9	11	3.7
\$170,000-\$179,999	13	12	2.8
\$180,000-\$189,999	24	16	2.0
\$190,000-\$199,999	19	18	2.8
\$200,000-\$219,999	46	40	2.6
\$220,000-\$239,999	47	40	2.6
\$240,000-\$259,999	40	37	2.8
\$260,000-\$279,999	31	46	4.5
\$280,000-\$299,999	19	27	4.3
\$300,000-\$349,999	29	54	5.6
\$350,000-\$399,999	28	37	4.0
\$400,000-\$449,999	22	17	2.3
\$450,000-\$499,999	12	22	5.5
\$500,000-\$549,999	8	12	4.5
\$550,000-\$599,999	5	12	7.2
\$600,000-\$699,999	5	12	7.2
\$700,000-\$799,999	6	16	8.0
\$800,000-\$899,999	3	10	10.0
\$900,000-\$999,999	2	10	15.0
\$1,000,000 & over	8	28	10.5
	478	562	3.5

\$0 - \$149,999:

19% of all sales reported in this range

14% of all active listings

91 total sales vs 77 actives

2.54 - month supply of inventory

\$150,000 - \$299,999:

54% of all sales reported in this range

45% of all active listings

259 total sales vs 255 actives

2.95 - month supply of inventory

\$300,000 and above:

27% of all sales reported in this range

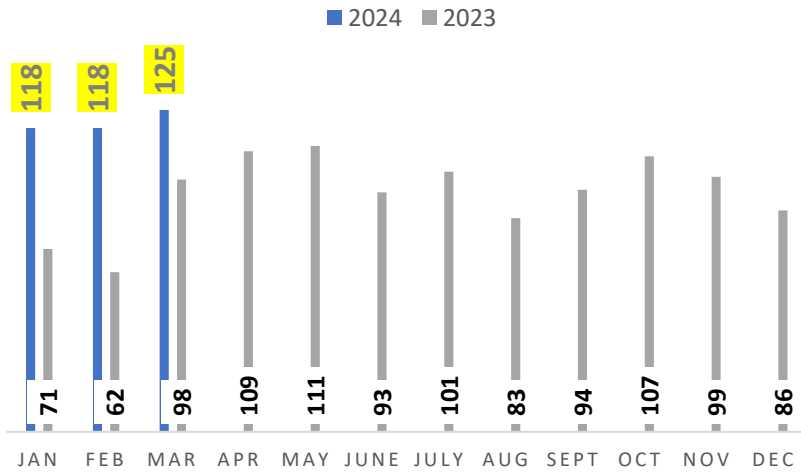
41% of all active listings

128 total sales vs 230 actives

5.39 - month supply of inventory



Lafayette New Construction New Listings

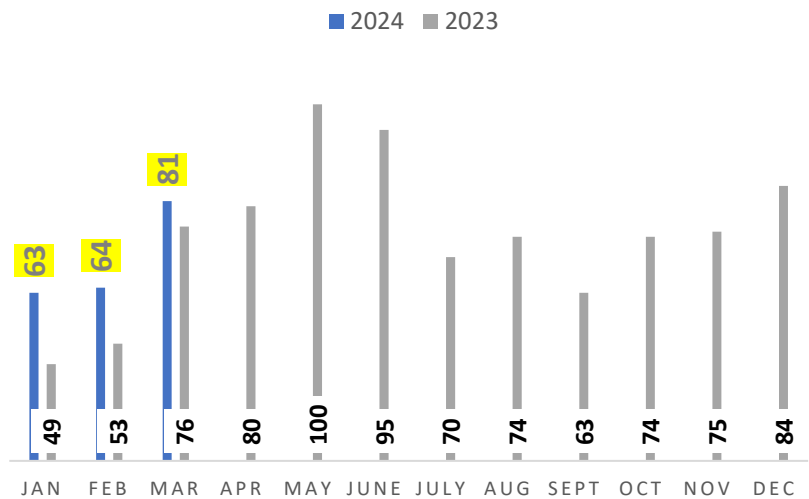


In March 2024 there were 125 new construction listings in Lafayette Parish. That is an **increase** of 22% from new construction listings in March of 2023 and a 6% **increase** from new construction new listings in February 2024. Total for 2024 YTD is 361 versus 231 in 2023 which is a 36% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

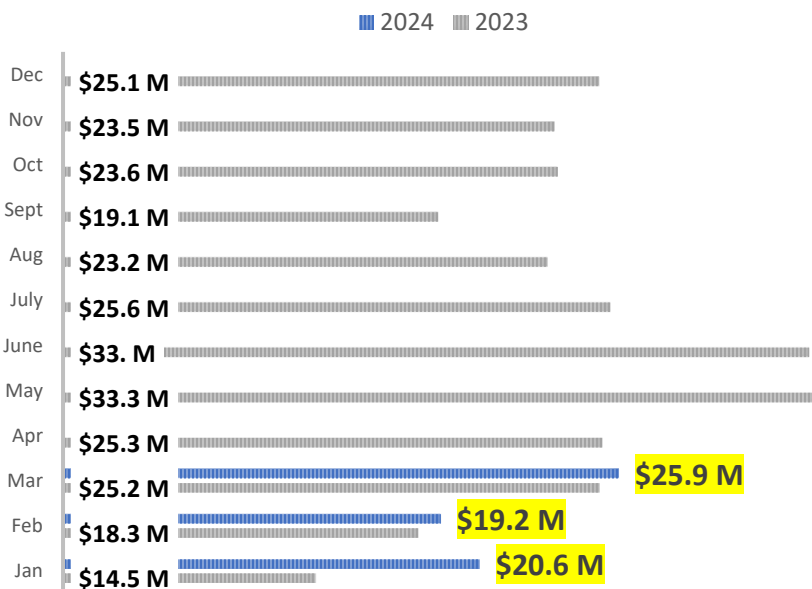
Lafayette New Construction Closed Sales

In March 2024 there were 81 total new construction sales in Lafayette Parish. That is an **increase** of 6% from new construction units sold in March of 2023, and an **increase** of 21% from new construction units sold in February 2024. Total for 2024 YTD is 208 versus 178 in 2023 which is a 14% **increase**. Average days on market in the month of March in Lafayette Parish for new construction was 99.



Lafayette New Construction Dollar Volume

In March 2024, the total new construction closed volume was \$25,875,341 in Lafayette Parish. That is a 3% **increase** from March of 2023, and an **increase** of 26% from February 2024. Total for 2024 YTD is \$65,707,124 versus \$57,996,892 in 2023 which is a 12% **increase**. Average Sales Price in March for new construction in Lafayette Parish was \$319,448.



Lafayette Parish New Construction Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	0	***
\$160,000-\$169,999	1	0	0.0
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	7	5	2.1
\$190,000-\$199,999	0	4	***
\$200,000-\$219,999	11	14	3.8
\$220,000-\$239,999	30	62	6.2
\$240,000-\$259,999	37	88	7.1
\$260,000-\$279,999	33	56	5.1
\$280,000-\$299,999	21	40	5.7
\$300,000-\$349,999	17	64	11.3
\$350,000-\$399,999	20	33	5.0
\$400,000-\$449,999	8	22	8.3
\$450,000-\$499,999	6	16	8.0
\$500,000-\$549,999	5	7	4.2
\$550,000-\$599,999	4	13	9.8
\$600,000-\$699,999	3	9	9.0
\$700,000-\$799,999	2	5	7.5
\$800,000-\$899,999	0	6	***
\$900,000-\$999,999	1	4	12.0
\$1,000,000 & over	2	9	13.5
	208	457	6.6

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 1 actives

0 - month supply of inventory

\$150,000 - \$299,999:

67% of all sales reported in this range

59% of all active listings

140 total sales vs 269 actives

5.76 - month supply of inventory

\$300,000 and above:

33% of all sales reported in this range

41% of all active listings

68 total sales vs 188 actives

8.29 - month supply of inventory



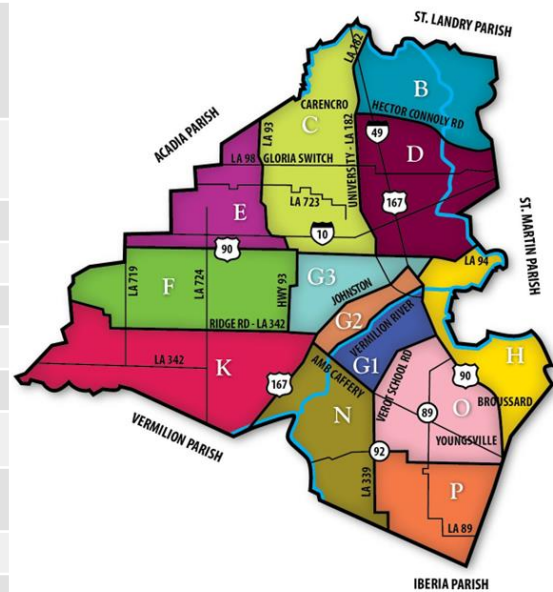
Top 15 Subdivisions by Units Sold – Lafayette Parish (Q1 2024)

Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Kates Crossing*	17	\$4,143,130	\$243,714	\$247,785	+ \$21	1	1
River Ranch	13	\$11,443,300	\$880,254	\$769,000	- \$63,515	35	35
Sugar Mill Pond	12	\$6,295,750	\$524,646	\$480,750	- \$5,208	80	80
La Cour Beausoleil	11	\$3,008,502	\$273,500	\$269,999	- \$82	70	70
Ville de Cote Gelee	10	\$3,008,864	\$300,886	\$297,700	- \$800	62	62
Bellevue*	10	\$2,802,000	\$280,200	\$282,500	- \$3,800	120	120
Gabriel's Place*	10	\$2,667,520	\$266,752	\$268,008	+ \$110	15	15
Broussard Hills*	10	\$2,528,500	\$252,850	\$254,250	\$0	138	138
Guillot Village	9	\$2,138,594	\$237,622	\$240,000	- \$59	71	71
Cypress Meadows	8	\$2,994,927	\$374,366	\$362,250	- \$1,374	84	84
Beau Savanne	8	\$2,854,280	\$356,785	\$355,740	- \$3,488	131	131
Fairhaven*	8	\$2,824,375	\$353,047	\$356,328	\$0	13	13
Avery Meadows*	8	\$1,801,120	\$225,140	\$223,600	\$0	100	100
West Village	7	\$2,288,163	\$326,880	\$312,000	- \$3,105	114	114

* Notes National Builder

MLS Areas (Q1 2024)

Lafayette							
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	686	\$197,018,679	\$287,199	\$249,642	- \$5,528	67	71
B	10	\$3,343,900	\$334,390	\$297,500	- \$3,800	107	110
C	40	\$7,834,170	\$195,854	\$188,735	- \$1,232	35	49
D	69	\$16,259,024	\$235,638	\$225,500	- \$3,945	82	83
E	7	\$1,618,664	\$231,238	\$255,000	- \$8,891	75	75
F	43	\$9,765,994	\$227,116	\$225,000	- \$2,601	81	93
G1	30	\$15,327,800	\$510,927	\$315,250	- \$32,110	68	68
G2	58	\$16,709,500	\$288,095	\$211,000	- \$2,769	43	43
G3	91	\$17,424,130	\$191,474	\$200,000	- \$5,470	44	46
H	20	\$5,523,835	\$276,192	\$251,250	- \$10,848	100	100
K	38	\$9,665,785	\$254,363	\$232,500	- \$2,942	86	93
N	70	\$21,696,337	\$309,948	\$268,586	- \$5,317	61	68
O	124	\$44,212,101	\$356,549	\$306,750	- \$5,615	74	79
P	86	\$27,637,439	\$321,366	\$273,212	- \$2,789	74	76



Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	916	1112	21%
Closed Sales	668	686	3%
Days on Market	64	71	11%
Average Sales Price	\$279,820	\$286,518	2%

Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	685	751	10%
Closed Sales	490	478	-2%
Days on Market	47	56	18%
Average Sales Price	\$263,757	\$273,476	4%

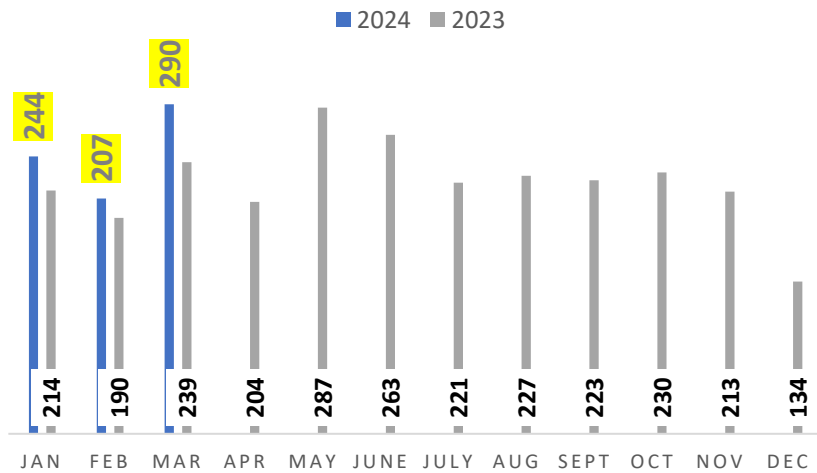
Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	231	361	56%
Closed Sales	178	208	17%
Days on Market	111	107	-4%
Average Sales Price	\$324,329	\$315,646	-3%

Out of Parish



Out of Parish New Listings

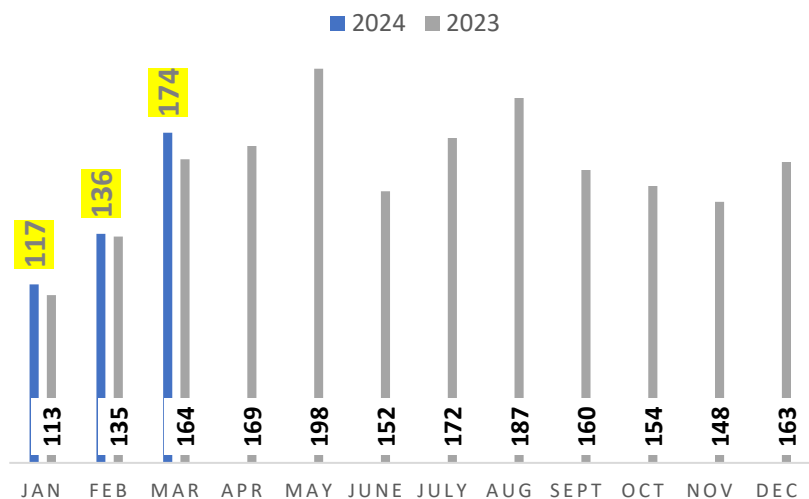


In March 2024 there were 290 Residential out of Parish new listings. That is an **increase** of 18% from new listings in March of 2023 and an **increase** of 29% from new listings in February 2024. Total for 2024 YTD is 741 versus 643 in 2023 which is a 13% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

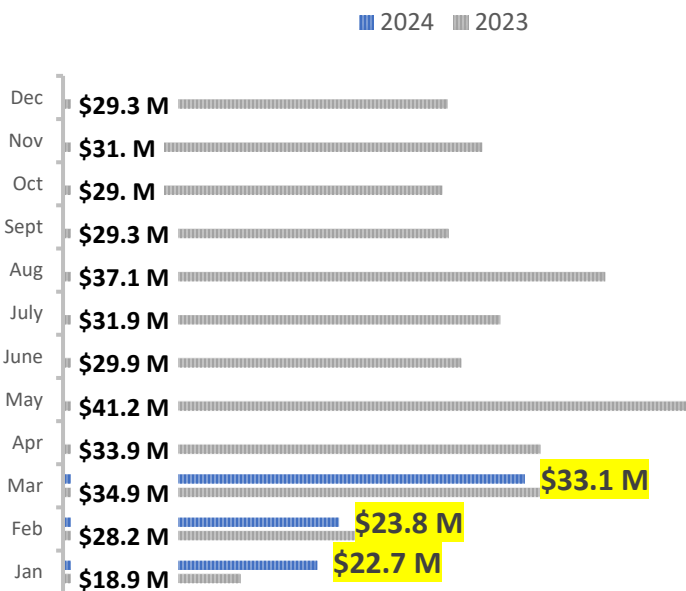
Out of Parish Closed Sales

In March 2024 there were 174 total Residential out of Parish sales. That is a 6% **increase** from out of Parish units sold in March of 2023, and an **increase** of 22% from out of Parish units sold in February 2024. Total for 2024 YTD is 427 versus 412 in 2023 which is a 4% **increase**. Average days on market for out of Parish in the month of March was 178.



Out of Parish Dollar Volume

In March 2024, the total Residential out of Parish closed volume was \$33,108,031. That is a 5% **decrease** from March 2023, but an **increase** of 28% from February 2024. Total for 2024 YTD is 79,647,104 versus 81,966,953 in 2023 which is a 3% **decrease**. Average Sales Price in March for out of Parish was \$190,270.



Out of Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	5	4	2.4
\$20,000-\$29,999	8	3	1.1
\$30,000-\$39,999	13	12	2.8
\$40,000-\$49,999	7	16	6.9
\$50,000-\$59,999	16	21	3.9
\$60,000-\$69,999	12	21	5.3
\$70,000-\$79,999	11	28	7.6
\$80,000-\$89,999	9	24	8.0
\$90,000-\$99,999	13	17	3.9
\$100,000-\$109,999	4	18	13.5
\$110,000-\$119,999	18	30	5.0
\$120,000-\$129,999	15	34	6.8
\$130,000-\$139,999	18	20	3.3
\$140,000-\$149,999	18	21	3.5
\$150,000-\$159,999	18	29	4.8
\$160,000-\$169,999	9	29	9.7
\$170,000-\$179,999	17	24	4.2
\$180,000-\$189,999	14	35	7.5
\$190,000-\$199,999	12	26	6.5
\$200,000-\$219,999	40	41	3.1
\$220,000-\$239,999	47	105	6.7
\$240,000-\$259,999	36	45	3.8
\$260,000-\$279,999	18	22	3.7
\$280,000-\$299,999	11	27	7.4
\$300,000-\$349,999	18	39	6.5
\$350,000-\$399,999	7	29	12.4
\$400,000-\$449,999	3	14	14.0
\$450,000-\$499,999	1	17	51.0
\$500,000-\$549,999	5	8	4.8
\$550,000-\$599,999	1	13	39.0
\$600,000-\$699,999	0	6	***
\$700,000-\$799,999	1	10	30.0
\$800,000-\$899,999	0	3	***
\$900,000-\$999,999	0	6	***
\$1,000,000 & over	2	12	18.0
	427	809	5.7

\$0 - \$149,999:

39% of all sales reported in this range

33% of all active listings

167 total sales vs 269 actives

4.83 - month supply of inventory

\$150,000 - \$299,999:

52% of all sales reported in this range

47% of all active listings

222 total sales vs 383 actives

5.18 - month supply of inventory

\$300,000 and above:

9% of all sales reported in this range

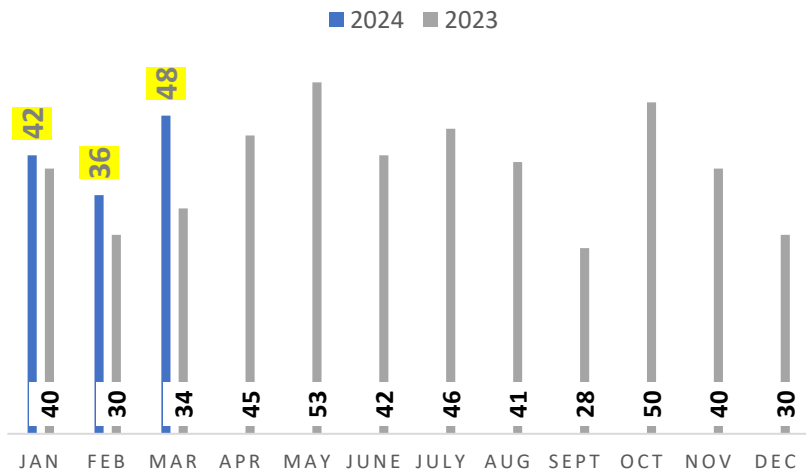
19% of all active listings

38 total sales vs 157 actives

12.39 - month supply of inventory



Out of Parish New Construction New Listings

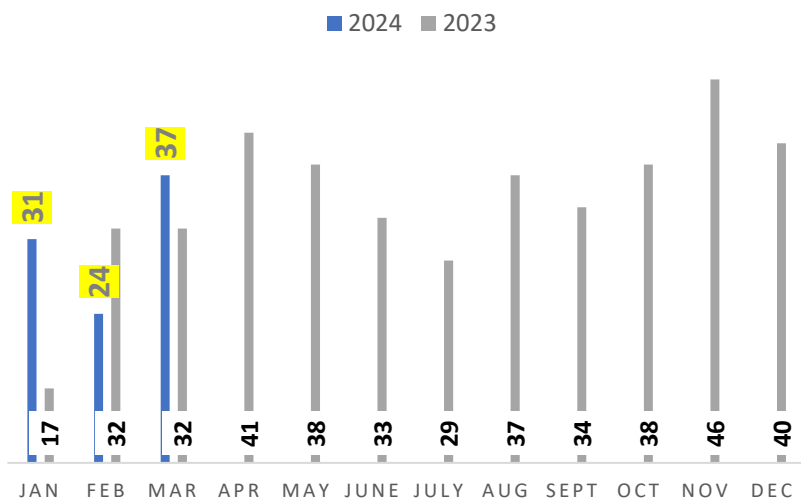


In March 2024 there were 48 Residential new construction out of Parish listings. That is an **increase** of 29% from new listings in March of 2023, and an **increase** of 25% from new listings in February 2024. Total for 2024 YTD is 126 versus 104 in 2023 which is a 17% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

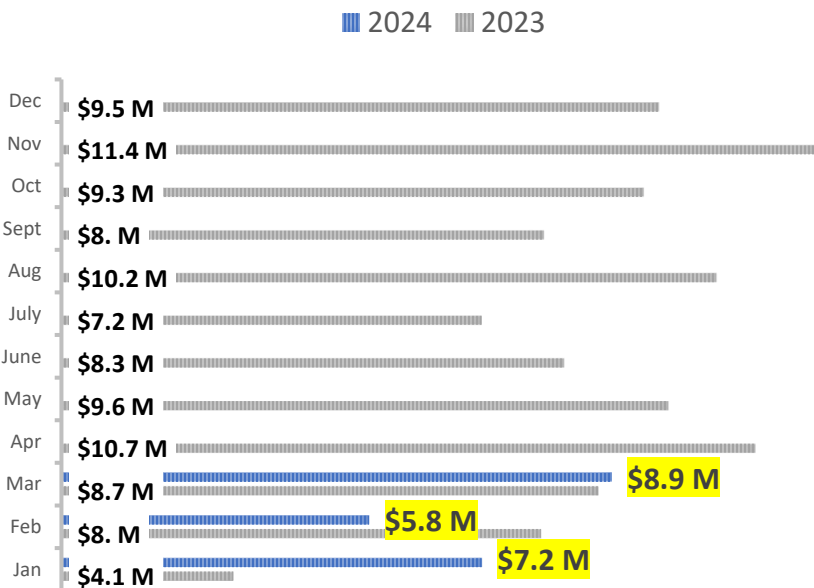
Out of Parish New Construction Closed Sales

In March 2024 there were 37 total Residential new construction out of Parish sales. That is an **increase** of 14% from units sold in March of 2023, and an **increase** of 35% from units sold in February 2024. Total for 2024 YTD is 92 versus 81 in 2023 which is a 12% **increase**. Average days on market in the month of March for new construction out of Parish was 119.



Out of Parish New Construction Dollar Volume

In March 2024, the total Residential new construction out of Parish closed volume was \$8,868,789. That is a 2% **increase** from March 2023, and an **increase** of 34% from February 2024. Total for 2024 YTD is \$21,955,298 versus \$20,834,154 in 2023 which is a 5% **increase**. Average Sales Price in March for new construction out of Parish was \$239,697.



Out of Parish New Construction Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	2	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	3	9.0
\$160,000-\$169,999	0	0	***
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	0	7	***
\$190,000-\$199,999	1	4	12.0
\$200,000-\$219,999	20	17	2.6
\$220,000-\$239,999	34	63	5.6
\$240,000-\$259,999	23	32	4.2
\$260,000-\$279,999	8	5	1.9
\$280,000-\$299,999	0	9	***
\$300,000-\$349,999	4	7	5.3
\$350,000-\$399,999	1	5	15.0
\$400,000-\$449,999	0	0	***
\$450,000-\$499,999	0	0	***
\$500,000-\$549,999	0	2	***
\$550,000-\$599,999	0	0	***
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	0	4	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	92	162	5.3

\$0 - \$149,999:

0% of all sales reported in this range

1% of all active listings

0 total sales vs 2 actives

0 - month supply of inventory

\$150,000 - \$299,999:

95% of all sales reported in this range

87% of all active listings

87 total sales vs 131 actives

4.86 - month supply of inventory

\$300,000 and above:

5% of all sales reported in this range

12% of all active listings

5 total sales vs 19 actives

5.43 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	643	741	15%
Closed Sales	412	427	4%
Days on Market	79	95	21%
Average Sales Price	\$196,228	\$186,536	-5%

Out of Parish New Construction Recap – 2024 vs 2023

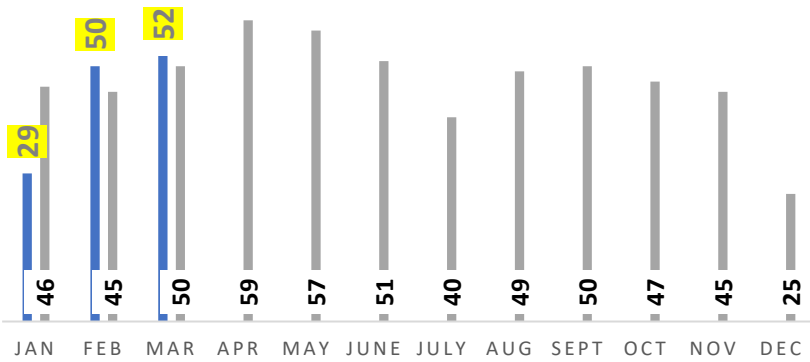
	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	104	115	11%
Closed Sales	81	174	115%
Days on Market	111	108	-2%
Average Sales Price	\$255,132	\$238,930	-6%

Iberia Parish



Iberia Parish New Listings

■ 2024 ■ 2023



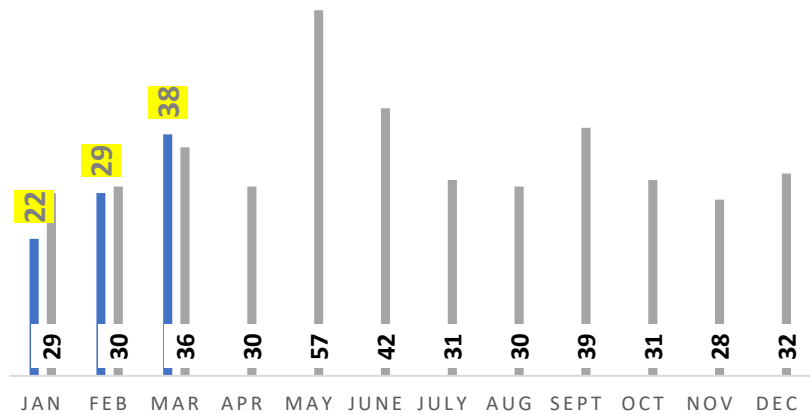
In March 2024 there were 52 new Residential listings in Iberia Parish. That is an **increase** of 4% from new listings in March of 2023 and an **increase** of 4% from new listings in February 2024. Total for 2024 YTD is 131 versus 141 in 2023 which is a **decrease**.

* Any listing with a List date within the reported month range is considered a New Listing.

Iberia Parish Closed Sales

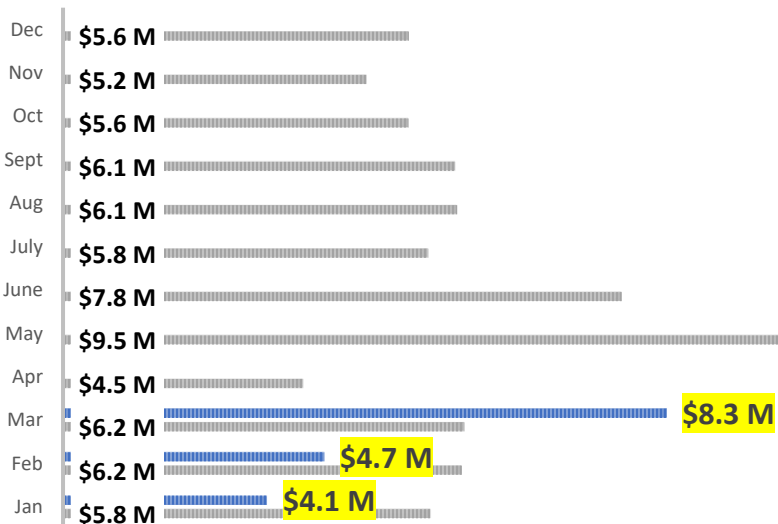
■ 2024 ■ 2023

In March 2024 there were 38 total Residential sales in Iberia Parish. That is an **increase** of 5% from units sold in March of 2023, and an **increase** of 24% from units sold in February 2024. Total for 2024 YTD is 89 versus 100 in 2023 which is an 11% **decrease**. Average days on market in the month of March in Iberia Parish was 66.



Iberia Parish Dollar Volume

■ 2024 ■ 2023



In March 2024, the total Residential closed volume was \$8,293,572 in Iberia Parish. That is a 25% **increase** from March 2023, and an **increase** of 43% from February 2024. Total for 2024 YTD is \$17,148,412 versus \$18,184,961 in 2023 which is a 6% **decrease**. Average Sales Price in March in Iberia Parish was \$218,251.



Iberia Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	2	3	4.5
\$40,000-\$49,999	1	4	12.0
\$50,000-\$59,999	2	7	10.5
\$60,000-\$69,999	4	3	2.3
\$70,000-\$79,999	1	6	18.0
\$80,000-\$89,999	1	6	18.0
\$90,000-\$99,999	5	3	1.8
\$100,000-\$109,999	1	5	15.0
\$110,000-\$119,999	4	3	2.3
\$120,000-\$129,999	5	6	3.6
\$130,000-\$139,999	3	5	5.0
\$140,000-\$149,999	5	2	1.2
\$150,000-\$159,999	5	4	2.4
\$160,000-\$169,999	3	3	3.0
\$170,000-\$179,999	2	4	6.0
\$180,000-\$189,999	1	7	21.0
\$190,000-\$199,999	3	3	3.0
\$200,000-\$219,999	16	8	1.5
\$220,000-\$239,999	10	14	4.2
\$240,000-\$259,999	5	10	6.0
\$260,000-\$279,999	1	5	15.0
\$280,000-\$299,999	2	3	4.5
\$300,000-\$349,999	1	6	18.0
\$350,000-\$399,999	0	6	***
\$400,000-\$449,999	2	3	4.5
\$450,000-\$499,999	0	5	***
\$500,000-\$549,999	2	0	0.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	0	0	***
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	1	3	9.0
	89	143	4.8

\$0 - \$149,999:

39% of all sales reported in this range

37% of all active listings

35 total sales vs 53 actives

4.54 - month supply of inventory

\$150,000 - \$299,999:

54% of all sales reported in this range

43% of all active listings

48 total sales vs 61 actives

3.81 - month supply of inventory

\$300,000 and above:

7% of all sales reported in this range

20% of all active listings

6 total sales vs 29 actives

14.50 - month supply of inventory

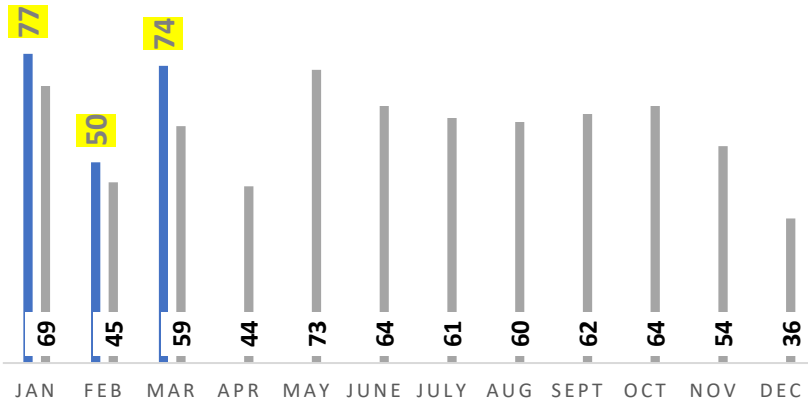


St Landry Parish



St Landry Parish New Listings

■ 2024 ■ 2023



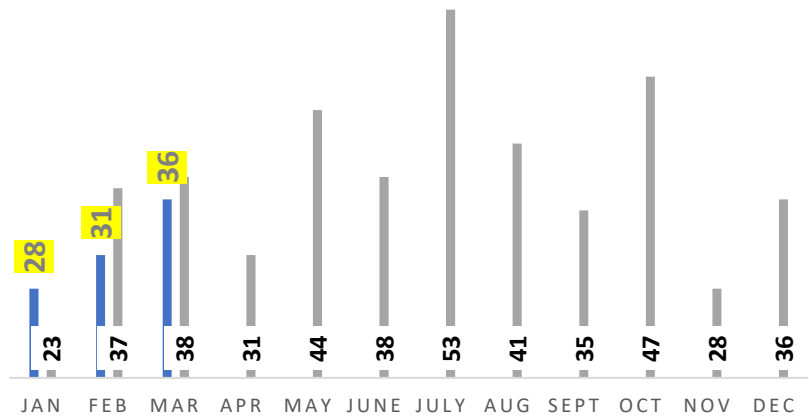
In March 2024 there were 74 new Residential listings in St Landry Parish. That is an **increase** of 20% from new listings in March of 2023 and an **increase** of 32% from new listings in February 2024. Total for 2024 YTD is 201 versus 173 in 2023 which is a 14% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

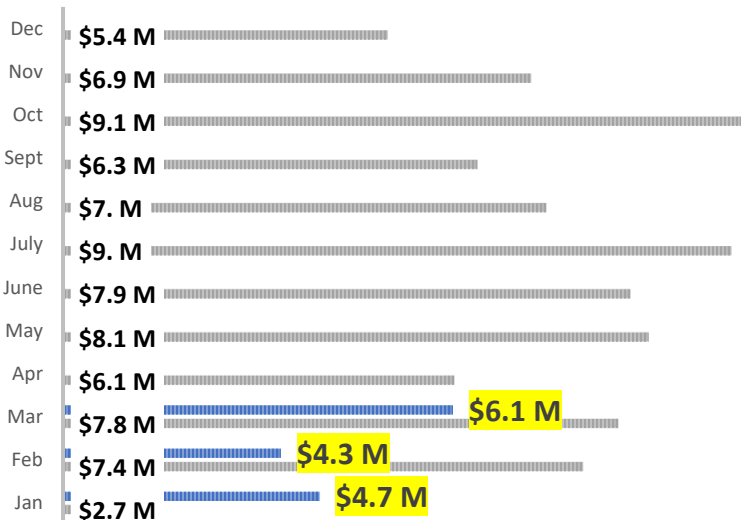
■ 2024 ■ 2023

In March 2024 there were 36 total Residential sales in St Landry Parish. That is a **decrease** of 5% from units sold in March of 2023, and an **increase** of 14% from units sold in February 2024. Total for 2024 YTD is 95 versus 85 in 2023 which is an 11% **increase**. Average days on market in the month of March across St Landry Parish was 85.



St Landry Parish Dollar Volume

■ 2024 ■ 2023



In March 2024, the total Residential closed volume was \$6,067,700 across St Landry Parish. That is a 22% **decrease** from March 2023, but an **increase** of 30% from February 2024. Total for 2024 YTD is \$15,019,095 versus \$17,949,450 in 2023 which is a 16% **decrease**. Average Sales Price in March across St Landry Parish was \$168,547.



St Landry Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	2	1	1.5
\$20,000-\$29,999	3	1	1.0
\$30,000-\$39,999	4	3	2.3
\$40,000-\$49,999	1	6	18.0
\$50,000-\$59,999	7	4	1.7
\$60,000-\$69,999	3	9	9.0
\$70,000-\$79,999	1	7	21.0
\$80,000-\$89,999	5	6	3.6
\$90,000-\$99,999	3	9	9.0
\$100,000-\$109,999	1	7	21.0
\$110,000-\$119,999	8	12	4.5
\$120,000-\$129,999	5	16	9.6
\$130,000-\$139,999	5	4	2.4
\$140,000-\$149,999	5	6	3.6
\$150,000-\$159,999	2	11	16.5
\$160,000-\$169,999	0	9	***
\$170,000-\$179,999	2	6	9.0
\$180,000-\$189,999	4	10	7.5
\$190,000-\$199,999	2	9	13.5
\$200,000-\$219,999	4	14	10.5
\$220,000-\$239,999	7	34	14.6
\$240,000-\$259,999	9	9	3.0
\$260,000-\$279,999	4	9	6.8
\$280,000-\$299,999	2	10	15.0
\$300,000-\$349,999	4	11	8.3
\$350,000-\$399,999	1	12	36.0
\$400,000-\$449,999	0	4	***
\$450,000-\$499,999	0	4	***
\$500,000-\$549,999	0	5	***
\$550,000-\$599,999	1	5	15.0
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	0	2	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	0	5	***
	95	264	8.3

\$0 - \$149,999:

56% of all sales reported in this range

34% of all active listings

53 total sales vs 91 actives

5.15 - month supply of inventory

\$150,000 - \$299,999:

38% of all sales reported in this range

46% of all active listings

36 total sales vs 121 actives

10.08 - month supply of inventory

\$300,000 and above:

6% of all sales reported in this range

20% of all active listings

6 total sales vs 52 actives

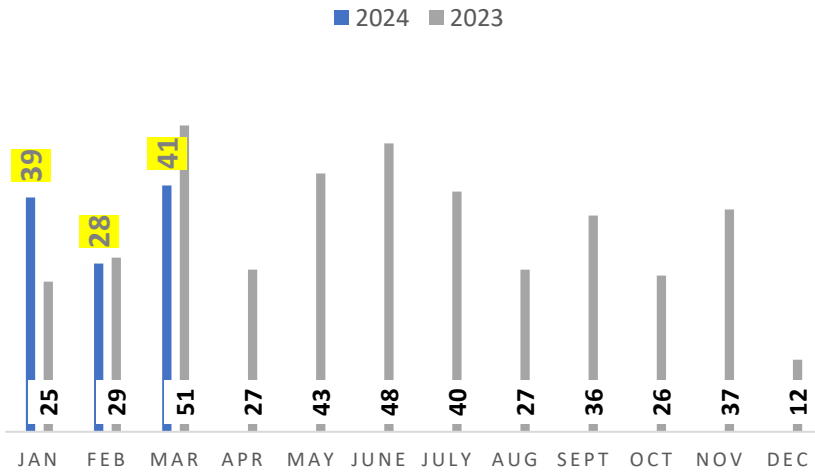
26.00 - month supply of inventory



St Martin Parish



St Martin Parish New Listings

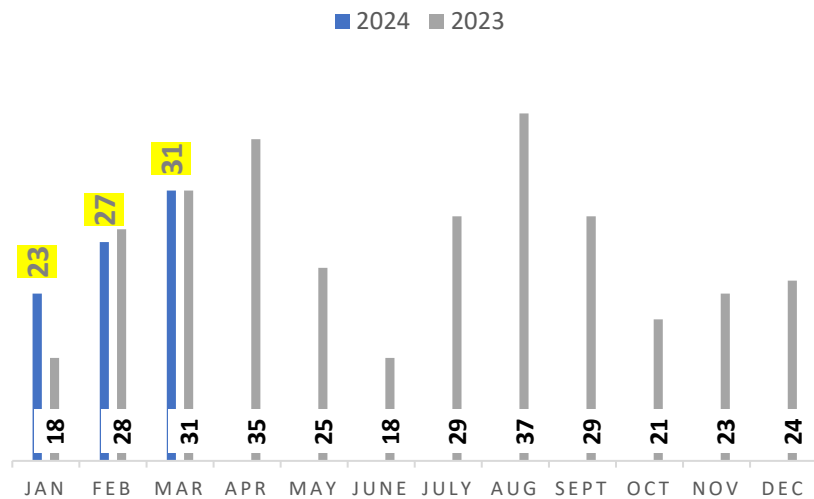


In March 2024 there were 41 new Residential listings in St Martin Parish. That is a **decrease** of 20% from new listings in March of 2023 but an **increase** of 32% from new listings in February 2024. Total for 2024 YTD is 108 versus 105 in 2023 which is a 3% **increase**.

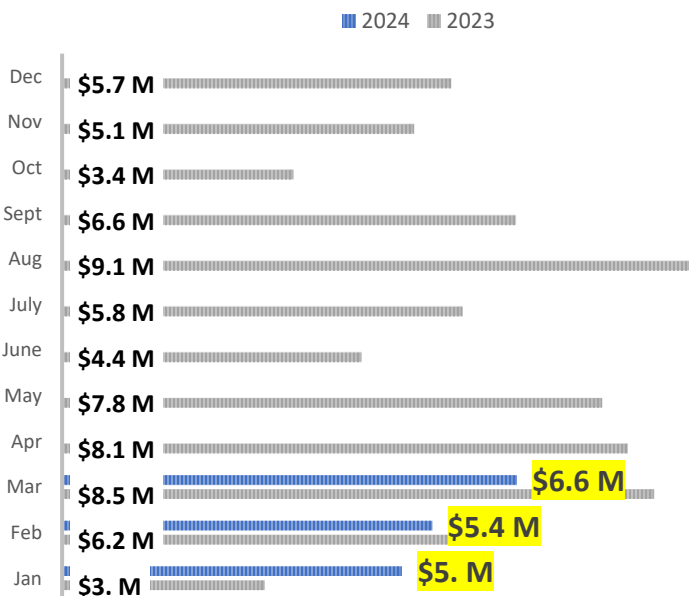
*Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In March 2024 there were 31 total Residential sales in St Martin Parish. That is the same number of units sold in March 2023, but an **increase** of 13% from units sold in February 2024. Total for 2024 YTD is 81 versus 77 in 2023 which is a 5% **increase**. Average days on market in the month of March across St Martin Parish was 55.



St Martin Parish Dollar Volume



In March 2024, the total Residential closed volume was \$6,589,900 across St Martin Parish. That is a 23% **decrease** from March of 2023, but an **increase** of 18% from February 2024. Total for 2024 YTD is \$16,962,470 versus \$17,715,473 in 2023 which is a 4% **decrease**. Average Sales Price in March across St Martin Parish was \$212,577.



St Martin Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	0.0
\$30,000-\$39,999	2	0	0.0
\$40,000-\$49,999	2	1	1.5
\$50,000-\$59,999	2	2	3.0
\$60,000-\$69,999	1	1	3.0
\$70,000-\$79,999	2	1	1.5
\$80,000-\$89,999	0	3	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	1	***
\$110,000-\$119,999	5	2	1.2
\$120,000-\$129,999	5	2	1.2
\$130,000-\$139,999	4	5	3.8
\$140,000-\$149,999	1	5	15.0
\$150,000-\$159,999	3	5	5.0
\$160,000-\$169,999	1	6	18.0
\$170,000-\$179,999	5	4	2.4
\$180,000-\$189,999	1	4	12.0
\$190,000-\$199,999	3	4	4.0
\$200,000-\$219,999	7	1	0.4
\$220,000-\$239,999	7	10	4.3
\$240,000-\$259,999	7	4	1.7
\$260,000-\$279,999	4	0	0.0
\$280,000-\$299,999	2	7	10.5
\$300,000-\$349,999	9	7	2.3
\$350,000-\$399,999	4	3	2.3
\$400,000-\$449,999	0	3	***
\$450,000-\$499,999	1	4	12.0
\$500,000-\$549,999	2	1	1.5
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	0	2	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	0	1	***
	81	94	3.5

\$0 - \$149,999:

31% of all sales reported in this range

24% of all active listings

25 total sales vs 23 actives

2.76 - month supply of inventory

\$150,000 - \$299,999:

49% of all sales reported in this range

48% of all active listings

40 total sales vs 45 actives

3.38 - month supply of inventory

\$300,000 and above:

20% of all sales reported in this range

28% of all active listings

16 total sales vs 26 actives

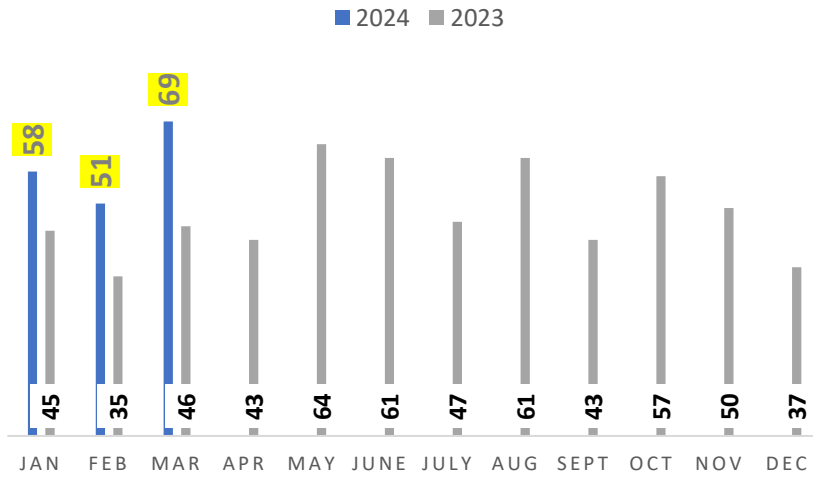
4.88 - month supply of inventory



Vermilion Parish



Vermilion Parish New Listings

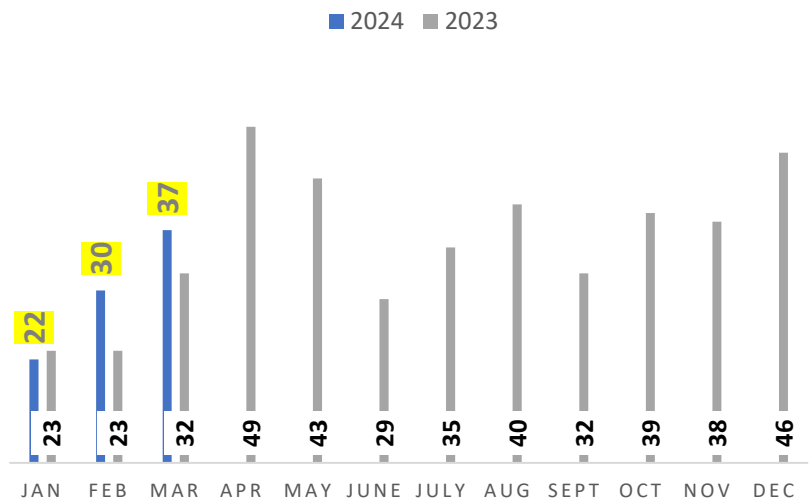


In March 2024 there were 69 new Residential listings in Vermilion Parish. That is an **increase** of 33% from new listings in March of 2023 and an **increase** of 26% from new listings in February 2024. Total for 2024 YTD is 178 versus 126 in 2023 which is a 29% **increase**.

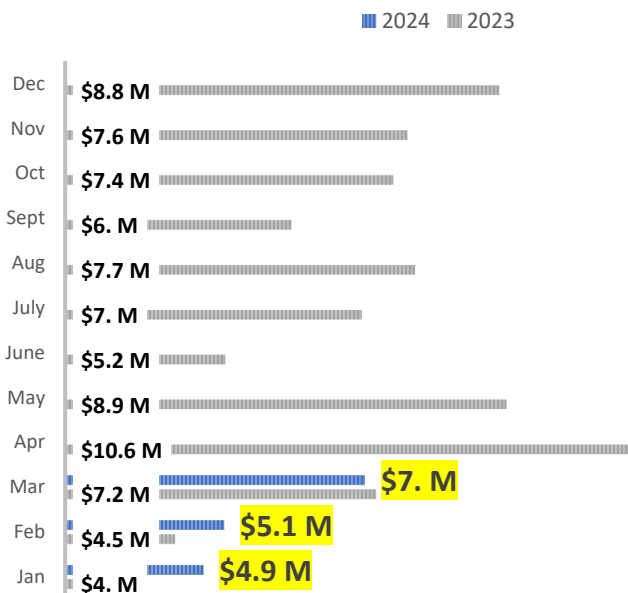
*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

In March 2024 there were 37 total Residential sales in Vermilion Parish. That is an **increase** of 14% from units sold in March of 2023, and an **increase** of 19% from units sold in February 2024. Total for 2024 YTD is 89 versus 78 in 2023 which is a 12% **increase**. Average days on market in the month of March across Vermilion Parish was 73.



Vermilion Parish Dollar Volume



In March 2024, the total Residential closed volume was \$7,043,159 across Vermilion Parish. That is a 2% **decrease** from March of 2023, but an **increase** of 27% from February 2024. Total for 2024 YTD is \$17,053,302 versus \$15,636,670 in 2023 which is an 8% **increase**. Average Sales Price in March across Vermilion Parish was \$190,355.



Vermilion Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	2	3	4.5
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	4	3	2.3
\$40,000-\$49,999	3	2	2.0
\$50,000-\$59,999	2	5	7.5
\$60,000-\$69,999	1	8	24.0
\$70,000-\$79,999	2	10	15.0
\$80,000-\$89,999	1	6	18.0
\$90,000-\$99,999	4	3	2.3
\$100,000-\$109,999	1	4	12.0
\$110,000-\$119,999	0	13	***
\$120,000-\$129,999	0	6	***
\$130,000-\$139,999	1	5	15.0
\$140,000-\$149,999	2	6	9.0
\$150,000-\$159,999	3	5	5.0
\$160,000-\$169,999	4	8	6.0
\$170,000-\$179,999	3	6	6.0
\$180,000-\$189,999	4	8	6.0
\$190,000-\$199,999	2	6	9.0
\$200,000-\$219,999	6	8	4.0
\$220,000-\$239,999	17	29	5.1
\$240,000-\$259,999	11	14	3.8
\$260,000-\$279,999	7	6	2.6
\$280,000-\$299,999	2	4	6.0
\$300,000-\$349,999	1	7	21.0
\$350,000-\$399,999	2	2	3.0
\$400,000-\$449,999	0	1	***
\$450,000-\$499,999	0	2	***
\$500,000-\$549,999	0	0	***
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	0	2	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	1	2	6.0
	89	188	6.3

\$0 - \$149,999:

29% of all sales reported in this range

39% of all active listings

26 total sales vs 74 actives

8.54 - month supply of inventory

\$150,000 - \$299,999:

66% of all sales reported in this range

50% of all active listings

59 total sales vs 94 actives

4.78 - month supply of inventory

\$300,000 and above:

4% of all sales reported in this range

11% of all active listings

4 total sales vs 20 actives

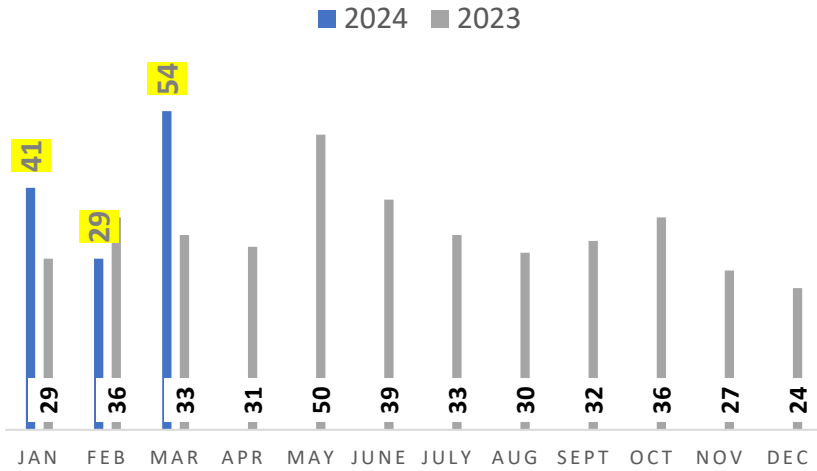
15.00 - month supply of inventory



Acadia Parish



Acadia Parish New Listings

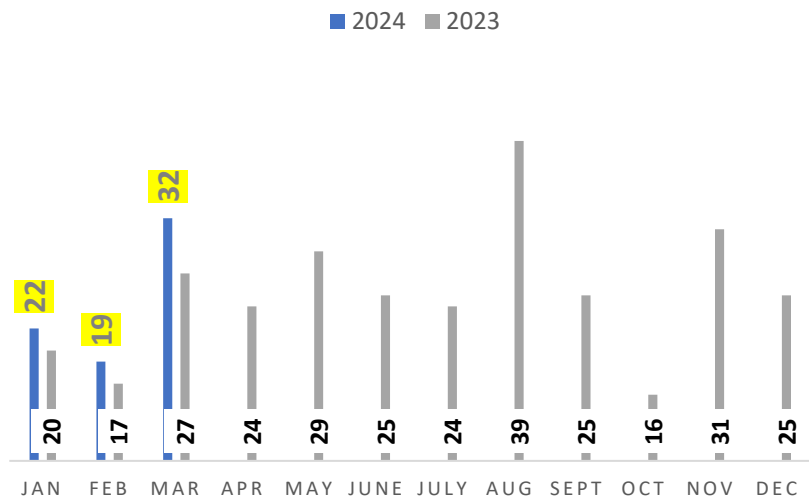


In March 2024 there were 54 new Residential listings in Acadia Parish. That is an **increase** of 39% from new listings in March of 2023 and an **increase** of 46% from new listings in February 2024. Total for 2024 YTD is 124 versus 98 in 2023 which is a 21% **increase**.

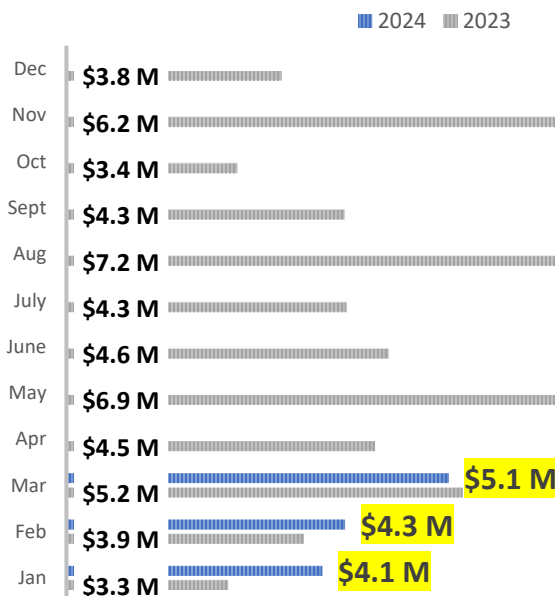
*Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In March 2024 there were 32 total Residential sales in Acadia Parish. That is an **increase** of 16% from units sold in March of 2023, and an **increase** of 41% from units sold in February 2024. Total for 2024 YTD is 73 versus 64 in 2023 which is a 12% **increase**. Average days on market in the month of March across Acadia Parish was 73.



Acadia Parish Dollar Volume



In March 2024, the total Residential closed volume was \$5,112,700 across Acadia Parish. That is a 2% **decrease** from March 2023, but an **increase** of 17% from February 2024. Total for 2024 YTD is \$13,462,825 versus \$12,480,399 in 2023 which is a 7% **increase**. Average Sales Price in March across Acadia Parish was \$159,771.



Acadia Parish Price Points – March 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	2	6.0
\$30,000-\$39,999	1	3	9.0
\$40,000-\$49,999	0	3	***
\$50,000-\$59,999	3	3	3.0
\$60,000-\$69,999	3	0	0.0
\$70,000-\$79,999	5	4	2.4
\$80,000-\$89,999	2	3	4.5
\$90,000-\$99,999	1	2	6.0
\$100,000-\$109,999	1	1	3.0
\$110,000-\$119,999	1	0	0.0
\$120,000-\$129,999	0	4	***
\$130,000-\$139,999	5	1	0.6
\$140,000-\$149,999	5	2	1.2
\$150,000-\$159,999	5	4	2.4
\$160,000-\$169,999	1	3	9.0
\$170,000-\$179,999	5	4	2.4
\$180,000-\$189,999	4	6	4.5
\$190,000-\$199,999	2	4	6.0
\$200,000-\$219,999	7	10	4.3
\$220,000-\$239,999	6	18	9.0
\$240,000-\$259,999	4	8	6.0
\$260,000-\$279,999	2	2	3.0
\$280,000-\$299,999	3	3	3.0
\$300,000-\$349,999	3	8	8.0
\$350,000-\$399,999	0	6	***
\$400,000-\$449,999	1	3	9.0
\$450,000-\$499,999	0	2	***
\$500,000-\$549,999	1	2	6.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	0	1	***
\$700,000-\$799,999	1	4	12.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	1	***
	73	120	4.9

\$0 - \$149,999:

38% of all sales reported in this range

23% of all active listings

28 total sales vs 28 actives

3.00 - month supply of inventory

\$150,000 - \$299,999:

53% of all sales reported in this range

52% of all active listings

39 total sales vs 62 actives

4.77 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

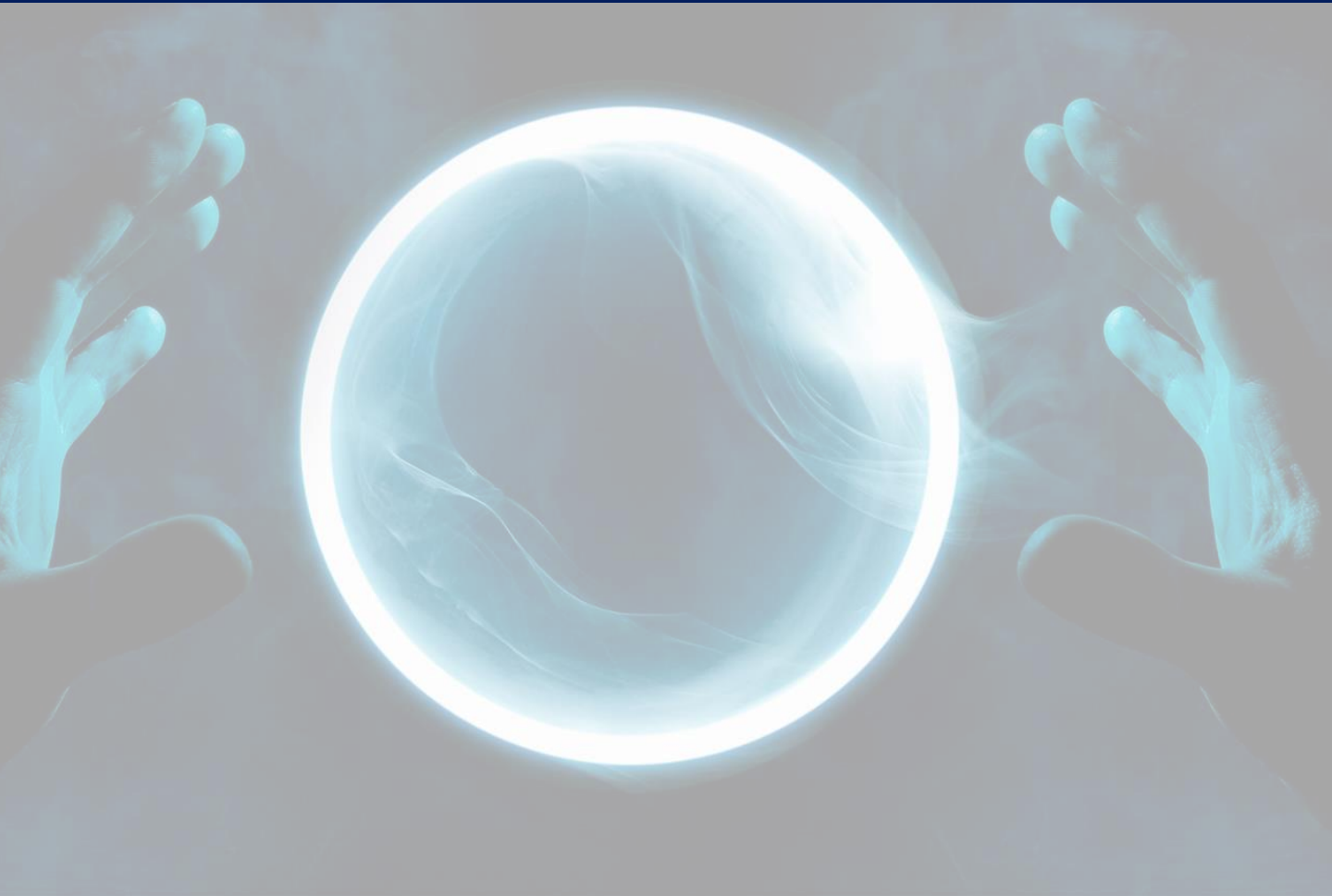
25% of all active listings

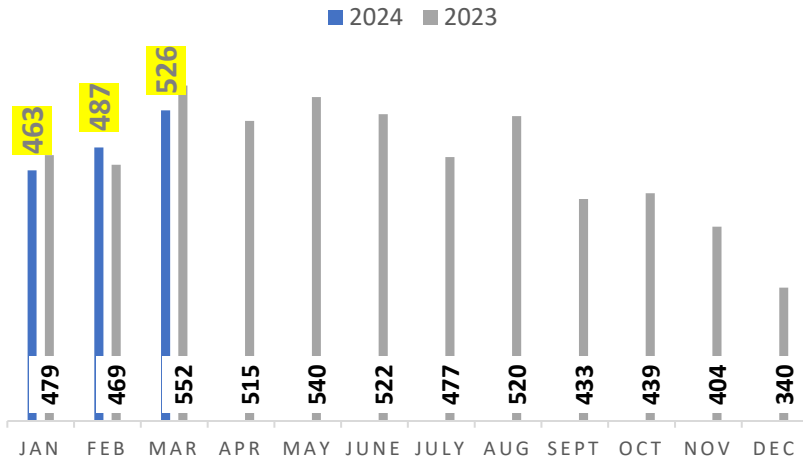
6 total sales vs 30 actives

15.00 - month supply of inventory



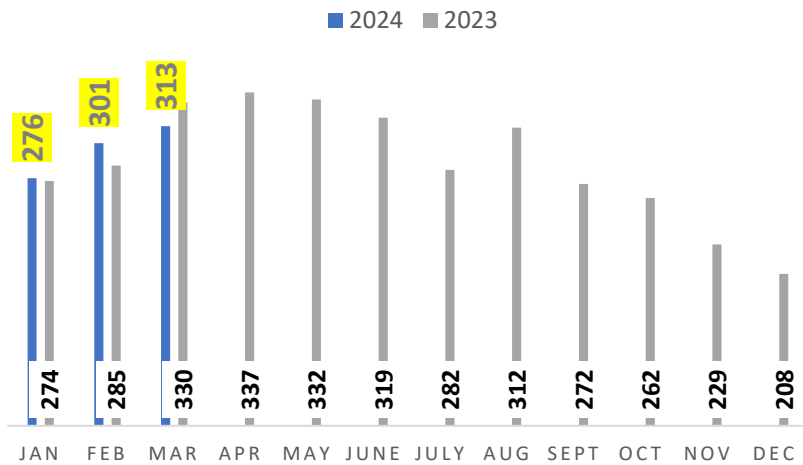
Predictions





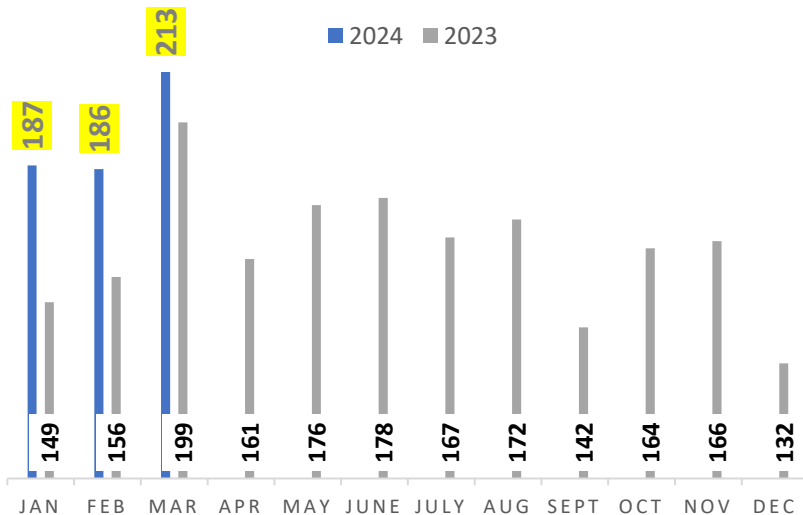
Pending sales across Acadiana are **down** 5% from March last year. Compared to February 2024 they are **up** by 7%.

Lafayette Parish Pendingings



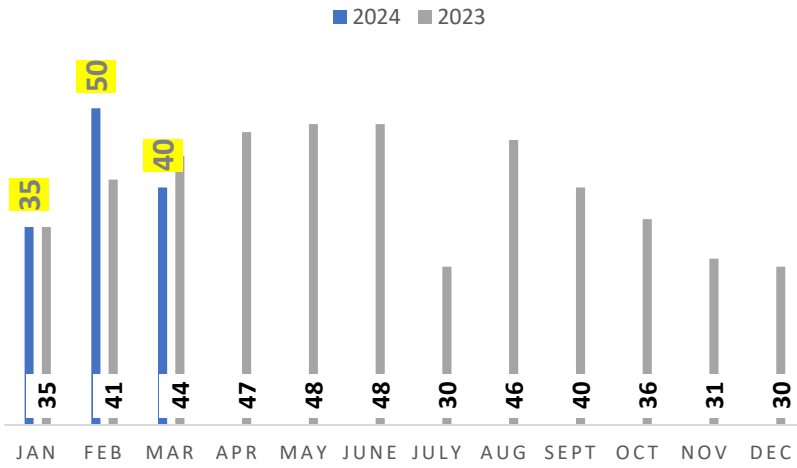
Pending sales in Lafayette Parish are **down** 5% from March last year. Compared to February 2024 they are **up** by 4%.

Out of Parish Pendingings



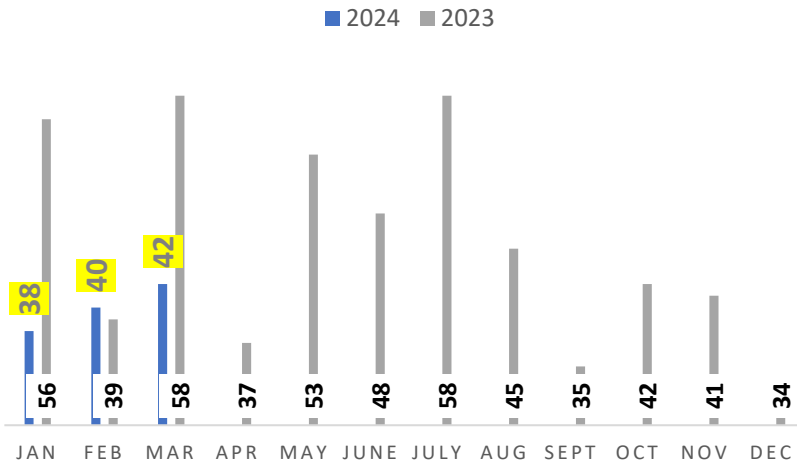
Pending sales out of Parish are **up** 7% from March last year. Compared to February 2024 they are **up** by 13%.

Iberia Parish Pendingings



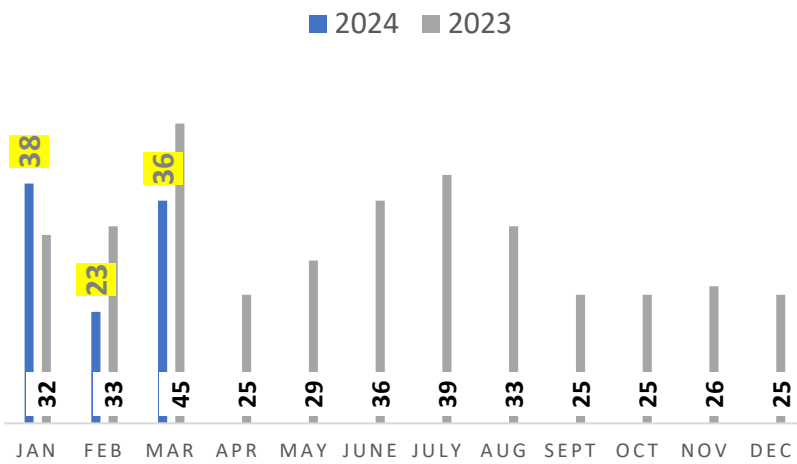
Pending sales across Iberia Parish are **down** 9% from March last year. Compared to February 2024 they are **down** by 20%.

St Landry Parish Pendingings



Pending sales across St Landry Parish are **down** 28% from March last year. Compared to February 2024 they are **up** by 5%.

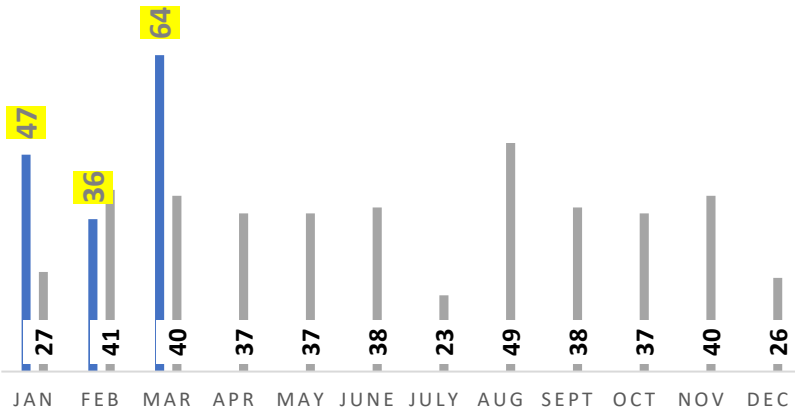
St Martin Parish Pendingings



Pending sales across St Martin Parish are **down** 20% from March last year. Compared to February 2024 they are **up** by 36%.

Vermilion Parish Pendingings

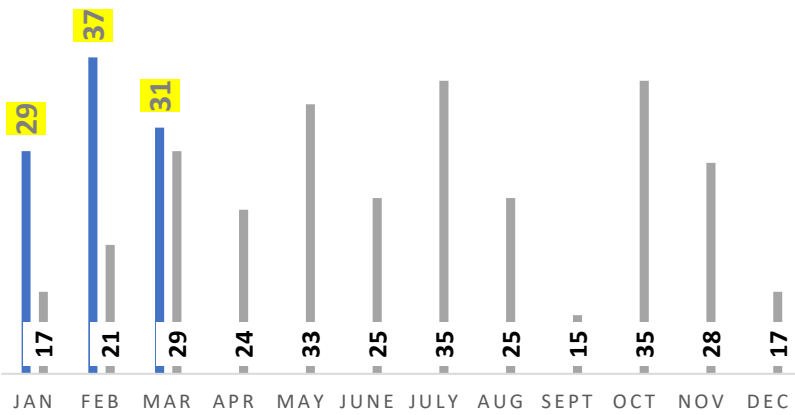
■ 2024 ■ 2023



Pending sales across Vermilion Parish are **up** 38% from March last year. Compared to February 2024 they are **up** by 44%.

Acadia Parish Pendingings

■ 2024 ■ 2023



Pending sales across Acadia Parish are **up** 6% from March last year. Compared to February 2024 they are **down** by 16%.

Market Penetration



YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	139.0	38,278,584	275,385	12.47	13.80
2	Latter & Blum (I001163)	107.0	32,528,143	304,001	9.60	11.72
3	EXP Realty, LLC (exprealty)	129.0	28,829,100	223,481	11.57	10.39
4	Keller Williams Realty Acadiana (I000906)	125.5	28,776,489	229,295	11.26	10.37
5	Keaty Real Estate Team (I000932)	87.0	23,868,199	274,347	7.80	8.60
6	Cicero Realty LLC (I001234)	91.0	23,262,909	255,636	8.16	8.38
7	Lamplighter Realty, LLC (I001186)	45.0	13,179,968	292,888	4.04	4.75
8	NextHome Cutting Edge Realty (I001236)	27.5	7,631,830	277,521	2.47	2.75
9	HUNCO Real Estate (I001141)	20.0	6,410,100	320,505	1.79	2.31
10	Dwight Andrus Real Estate Agency, LLC (I001261)	13.0	5,414,920	416,532	1.17	1.95

Top 10 Listing OR Selling Companies in Acadiana – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	264.0	74,714,204	283,008	11.84	13.46
2	EXP Realty, LLC (exprealty)	322.0	73,799,115	229,190	14.44	13.30
3	Keller Williams Realty Acadiana (I000906)	293.5	66,919,091	228,004	13.16	12.06
4	Latter & Blum (I001163)	212.0	66,568,125	314,001	9.51	12.00
5	Keaty Real Estate Team (I000932)	165.0	43,782,027	265,346	7.40	7.89
6	Cicero Realty LLC (I001234)	105.0	26,598,884	253,323	4.71	4.79
7	NextHome Cutting Edge Realty (I001236)	56.5	14,298,105	253,064	2.53	2.58
8	Lamplighter Realty, LLC (I001186)	45.0	13,179,968	292,888	2.02	2.37
9	HUNCO Real Estate (I001141)	40.0	12,792,785	319,820	1.79	2.31
10	Non-Mbr Office/Seller (I90001)	44.5	10,157,186	228,251	2.00	1.83

Top 10 Listing Companies in Lafayette Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	84.0	27,724,644	330,055	12.23	14.03
2	Real Broker, LLC (I001335)	90.0	27,214,095	302,379	13.10	13.77
3	EXP Realty, LLC (exprealty)	77.0	19,945,200	259,029	11.21	10.09
4	Keller Williams Realty Acadiana (I000906)	70.5	19,652,750	278,762	10.26	9.94
5	Cicero Realty LLC (I001234)	74.0	19,305,654	260,887	10.77	9.77
6	Keaty Real Estate Team (I000932)	54.0	15,850,200	293,522	7.86	8.02
7	Lamplighter Realty, LLC (I001186)	38.0	11,059,639	291,043	5.53	5.60
8	NextHome Cutting Edge Realty (I001236)	19.5	5,659,830	290,248	2.84	2.86
9	HUNCO Real Estate (I001141)	14.0	5,273,300	376,664	2.04	2.67
10	Dwight Andrus Real Estate Agency, LLC (I001261)	10.0	4,875,420	487,542	1.46	2.47

Top 10 Listing OR Selling Companies in Lafayette Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	167.0	57,598,876	344,903	12.15	14.57
2	Real Broker, LLC (I001335)	180.0	56,788,290	315,491	13.10	14.36
3	EXP Realty, LLC (exprealty)	196.0	52,123,828	265,938	14.26	13.18
4	Keller Williams Realty Acadiana (I000906)	172.5	46,291,703	268,358	12.55	11.71
5	Keaty Real Estate Team (I000932)	105.0	30,155,729	287,197	7.64	7.63
6	Cicero Realty LLC (I001234)	81.0	20,985,034	259,074	5.90	5.31
7	Lamplighter Realty, LLC (I001186)	38.0	11,059,639	291,043	2.77	2.80
8	HUNCO Real Estate (I001141)	30.0	10,620,095	354,003	2.18	2.69
9	NextHome Cutting Edge Realty (I001236)	36.5	10,330,045	283,015	2.66	2.61
10	Non-Mbr Office/Seller (I90001)	28.5	7,040,943	247,051	2.07	1.78

Top 10 Listing OR Selling Companies in Iberia Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	32.0	5,501,283	171,915	17.98	16.04
2	EXP Realty, LLC (exprealty)	22.0	3,713,288	168,786	12.36	10.83
3	Latter & Blum (I001163)	16.0	2,842,980	177,686	8.99	8.29
4	McGeeScott Realty (I001196)	15.0	2,534,990	168,999	8.43	7.39
5	Keaty Real Estate Team (I000932)	11.0	2,427,000	220,636	6.18	7.08
6	WJH LLC of Delaware (I001363)	10.0	2,142,920	214,292	5.62	6.25
7	Real Broker, LLC (I001335)	5.0	1,901,794	380,359	2.81	5.55
8	Cachet Real Estate, LLC (I001111)	1.0	1,400,000	1,400,000	0.56	4.08
9	Dream Home Realty, LLC (I001181)	8.0	1,072,999	134,125	4.49	3.13
10	Rhodes Realty, LLC (I001240)	5.0	1,068,900	213,780	2.81	3.12

Top 10 Listing OR Selling Companies in St Landry Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	36.0	6,115,900	169,886	18.75	20.13
2	Real Broker, LLC (I001335)	21.0	3,865,190	184,057	10.94	12.72
3	EXP Realty, LLC (exprealty)	19.0	2,848,400	149,916	9.90	9.38
4	Goldie Locks Realty LLC (I001197)	7.0	1,799,400	257,057	3.65	5.92
5	Evolve Realty, LLC (I001367)	8.0	1,516,600	189,575	4.17	4.99
6	RE/MAX Excellence (I001244)	7.0	1,457,100	208,157	3.65	4.80
7	Latter & Blum (I001163)	6.0	1,434,900	239,150	3.12	4.72
8	Keaty Real Estate Team (I000932)	6.0	969,500	161,583	3.12	3.19
9	Hargroder Real Estate Group (I001199)	5.0	883,500	176,700	2.60	2.91
10	Dream Home Realty, LLC (I001181)	3.0	740,500	246,833	1.56	2.44

Top 10 Listing OR Selling Companies in St Martin Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	27.0	5,837,400	216,200	16.67	17.21
2	Real Broker, LLC (I001335)	25.0	5,592,500	223,700	15.43	16.48
3	Keller Williams Realty Acadiana (I000906)	23.0	3,770,940	163,954	14.20	11.12
4	RE/MAX Acadiana (I000020)	13.0	3,182,856	244,835	8.02	9.38
5	Latter & Blum (I001163)	10.0	2,168,500	216,850	6.17	6.39
6	HUNCO Real Estate (I001141)	5.0	1,530,200	306,040	3.09	4.51
7	Keaty Real Estate Team (I000932)	6.0	1,411,798	235,300	3.70	4.16
8	Lamplighter Realty, LLC (I001186)	3.0	1,040,331	346,777	1.85	3.07
9	The Gleason Group (I001255)	3.0	872,000	290,667	1.85	2.57
10	Caffery Real Estate, Inc. (I000915)	3.0	812,900	270,967	1.85	2.40



Top 10 Listing OR Selling Companies in Vermilion Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Cicero Realty LLC (I001234)	24.0	5,613,850	233,910	13.48	16.46
2	Real Broker, LLC (I001335)	20.0	4,142,930	207,146	11.24	12.15
3	EXP Realty, LLC (exprealty)	24.0	3,656,999	152,375	13.48	10.72
4	Keaty Real Estate Team (I000932)	11.0	3,425,000	311,364	6.18	10.04
5	Keller Williams Realty Acadiana (I000906)	17.0	2,656,965	156,292	9.55	7.79
6	Latter & Blum (I001163)	11.0	2,180,869	198,261	6.18	6.39
7	NextHome Cutting Edge Realty (I001236)	5.0	1,398,560	279,712	2.81	4.10
8	RE/MAX Acadiana (I000020)	6.0	1,246,675	207,779	3.37	3.66
9	Hargroder Real Estate Group (I001199)	1.0	1,176,000	1,176,000	0.56	3.45
10	Lamplighter Realty, LLC (I001186)	4.0	1,079,998	270,000	2.25	3.17

Top 10 Listing OR Selling Companies in Acadia Parish – March 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	34.0	5,619,200	165,271	23.29	20.87
2	Keaty Real Estate Team (I000932)	26.0	5,393,000	207,423	17.81	20.03
3	Keller Williams Realty Acadiana (I000906)	13.0	2,582,300	198,638	8.90	9.59
4	Real Broker, LLC (I001335)	13.0	2,423,500	186,423	8.90	9.00
5	Century 21 Action Realty (I001065)	5.0	1,791,250	358,250	3.42	6.65
6	Platinum Realty (I001092)	8.0	1,424,100	178,012	5.48	5.29
7	Cajun Real Estate (I000975)	2.0	1,060,000	530,000	1.37	3.94
8	A.L.C. Real Estate (I000016)	4.0	748,300	187,075	2.74	2.78
9	Guidry & Co. Real Estate, Inc. (I000109)	3.0	650,000	216,667	2.05	2.41
10	NextHome Cutting Edge Realty (I001236)	3.0	578,000	192,667	2.05	2.15